

A G E N D A
OCONEE COUNTY COUNCIL MEETING
TUESDAY, FEBRUARY 20, 2001
3:00 PM
OCONEE COUNTY ADMINISTRATIVE OFFICES
415 SOUTH PINE STREET
WALHALLA, SC

1. Call to Order
2. Invocation
3. Approval of Minutes
4. Presentation of Grants to Cities – Mrs. Ann Hughes, Supervisor-Chair
5. Presentation of Grant to Oconee A.I.D. – Mrs. Ann Hughes, Supervisor-Chair
6. Presentation of Grant SHARE – Mrs. Ann Hughes, Supervisor-Chair
7. Consideration of Approval of Agreement for Lakeshore Patrol – Sheriff James Singleton
8. Consideration of Bids for Sport Utility Vehicle for Sheriff's Department – Sheriff James Singleton & Ms. Marianne Dillard, Procurement Director
9. Discussion & Possible Action Regarding Upstate Regional Alliance – Mr. Bill Workman, Vice President, SC District Operations for Piedmont Natural Gas & Mr. James Alexander, Economic Development Director
10. Recess of Council for Brief Road Committee Meeting
11. Consideration of Approval of Budget Adjustment Authorization in the Amount of \$12,000 – Mr. Henry Gordon, Emergency Preparedness Director
12. Consideration of Acceptance of Emergency Management Performance Grant – Mrs. Melissa Brown, Budget/Grants Supervisor & Henry Gordon, Emergency Preparedness Director
13. Discussion & Possible Action Regarding Update of Building Codes to International Residential Codes – Mr. Bret Caulder, Building Codes Director
14. Consideration of Bids for Automated Information Response System for Building Codes Office – Mr. Bret Caulder, Building Codes Director & Ms. Marianne Dillard, Procurement Director
15. Consideration of Proposals for Financial Advisor – Mr. Tim Hall, Chair, Budget & Finance Committee & Ms. Marianne Dillard, Procurement Director

16. Second Reading of Ordinance 2001-02, "OCONEE COUNTY SUPPLEMENTAL APPROPRIATIONS ORDINANCE"
17. Old Business
18. New Business
19. Public Comment Session (Not to exceed thirty minutes)
20. Adjourn

The Oconee County Council will have an administrative briefing thirty minutes prior to each regularly scheduled Council Meeting in the Office of the Council Clerk.

The Parks AD HOC Committee will be meeting Monday, February 19, 2001 at 3:00 PM in Council Chambers, 415 South Pine Street, Walhalla, SC.

The Oconee County Purchasing, Contracting, Real Estate, Building & Grounds Committee will meet Tuesday, February 20, 2001 at 12:30 PM in Council Chambers, 415 South Pine Street, Walhalla, SC for the purpose of discussing the possibility of the School District using a portion of the Pine Street Properties for offices, hangars and other issues as necessary.

MEMBERS, OCONEE COUNTY COUNCIL

Mr. Tim O. Hall, III, District I Mr. Kenneth E. Johns, Jr., District II
Mr. Harry R. Hamilton, District III Mr. Marion E. Lyles, District IV
Mr. H. Frank Ables, Jr., District V

MINUTES, OCONEE COUNTY COUNCIL MEETING

The Oconee County Council met Tuesday, February 20, 2001 at 3:00 PM in Council Chambers, 415 South Pine Street, Walhalla, SC with all Council Members and the County Attorney present.

Press:

Members of the press notified (by mail): Keowee Courier, Westminster News, Anderson Independent, WGOG Radio, WPEK Radio & Daily Journal.

Members of the press present: Amanda Rylandr - Daily Journal & Dick Mangrum - WGOG Radio.

Call to Order:

The meeting was called to order by Supervisor-Chair Hughes who welcomed those present.

Invocation:

Mr. Johns gave the invocation.

Minutes:

Mr. Hall made a motion, seconded by Mr. Ables; approved 4 - 0 (Mr. Lyles abstaining as he was not present at the February 6, 2001 meeting) that the minutes of the February 6, 2001 meeting be adopted as printed.

County Grants to Agencies:

Mrs. Hughes presented county grants to the following agencies:

City of Seneca:	\$152,610
City of Walhalla:	\$ 74,190
City of Westminster:	\$ 64,890
Town of Salem:	\$ 3,482
Town of West Union:	\$ 5,280
Oconee Aid:	\$ 8,500
SHARE:	\$ 10,000

Sheriff's Office:

Upon request of Sheriff James Singleton, Mr. Hamilton made a motion, seconded by Mr. Hall, approved 5 – 0 that the attached Cooperative Agreement by and between Oconee County and the Corps of Engineers for Lakeshore Patrol be adopted.

Upon recommendation of Sheriff Singleton & Ms. Marianne Dillard, Procurement Director, Mr. Lyles made a motion, seconded by Mr. Ables, approved 5 – 0 that the bid for a sports utility vehicle for the Sheriff's Department be awarded to Edwards Auto Sales who was low bid at \$22,450. (See attached bid sheet)

Upstate Regional Alliance:

Upon request and recommendation of Mr. Bill Workman, Vice President, SC District Operations, Piedmont Natural Gas & Mr. Jim Alexander, Economic Development Director, Mr. Hall made a motion, seconded by Mr. Johns, approved 5 – 0 that tentative approval be given for Oconee County to invest \$10,000 in the Upstate Regional Alliance with final approval being based on the final budget and plan to be presented to Council. This alliance will market the upstate ten county region for economic development. The Oconee County Economic Development has \$1,500 that can go toward this project and \$8,500 will have to come from contingency or be included in the supplemental budget.

Roads & Transportation Committee Meeting:

At this time Mr. Johns made a motion, seconded by Mr. Ables, approved 5 – 0 that Council recess for a brief Roads & Transportation Committee meeting.

Council Meeting:

Emergency Preparedness:

When the regular Council meeting resumed, upon request of Mr. Henry Gordon, Emergency Preparedness Director, Mr. Hall made a motion, seconded by Mr. Hamilton, approved 5 – 0 that the attached Budget Adjustment Authorization in the amount of \$11,828 be adopted.

Upon recommendation of Mr. Gordon & Mrs. Melissa Brown, Grants/Budget Supervisor, Mr. Lyles made a motion, seconded by Mr. Ables, approved 5 – 0 that the attached Emergency Management Performance Grant in the amount of \$22,616 be adopted.

Building Codes:

Upon recommendation of Mr. Bret Caulder, Building Codes Director, Mr. Hamilton made a motion, seconded by Mr. Johns, approved 5 – 0 that the International Building Codes be adopted, effective July 1, 2001.

Upon recommendation of Mr. Caulder & Ms. Dillard, Mr. Hall made a motion, seconded by Mr. Ables, approved 5 – 0 that the bid for an automated response system for Building Codes be awarded to Vetro Data Systems, Inc. who was low bid at a cost of \$23,950. (See attached bid sheet)

Financial Consultant:

Mr. Hall made a motion, seconded by Mr. Ables, approved 5 – 0 that Public Financial Management be engaged to serve as financial advisor to the county with regard to bond rating upgrade efforts and their fee be paid from proceeds of the courthouse bond sales.

Ordinance 2001-02:

Upon recommendation of the Budget & Finance Committee, Council voted unanimously to adopt Ordinance 2001-02, "OCONEE COUNTY SUPPLEMENTAL ORDINANCE" on second reading.

Old Motor Pool Site Remediation:

Mr. Hall made a motion, seconded by Mr. Hamilton, approved 5 – 0 that up to \$350,000 of funds appropriated in Ordinance 2000-15, "AN ORDINANCE TO PROVIDE FOR THE TRANSFER OF FUNDS NOT TO EXCEED \$1,000,000 FROM THE FUND BALANCE ACCOUNT OF OCONEE COUNTY, SOUTH CAROLINA FOR THE DESIGN OF COURTHOUSE, SITE PREPARATION & OTHER MATTERS RELATING THERETO" be appropriated for the environmental contamination remediation at the old motor pool site.

Solid Waste:

To Mrs. Hughes inquiry, Mr. Norton informed Council the contract for the City of Westminster is in the process of being renegotiated to allow Westminster to use the landfill at no charge.

Courthouse Budget:

Mr. Hamilton made a motion, seconded by Mr. Ables, approved 5 – 0 that the attached budget for the proposed courthouse be adopted.

Sewer Commission Ordinance:

Mrs. Hughes assigned the study and possible recommendations regarding amending the Ordinance creating the Sewer Commission to the Law Enforcement, Safety, Health, Welfare & Services Committee.

Resolution 2001-10:

Mr. Hall informed Council it was the recommendation of the Budget & Finance Committee that Resolution 2001-10, "A RESOLUTION OPPOSING REDUCTION IN LOCAL GOVERNMENT FUNDING" be adopted on first and final reading. This recommendation was adopted unanimously by Council.

Personnel & Intergovernmental:

Mr. Hall made a motion, seconded by Mr. Hamilton, approved 5 - 0 that the Personnel & Intergovernmental Committee make a recommendation regarding the amending of the "OCONEE COUNTY ORGANIZATIONAL ORDINANCE" to include a committee to address economic development and planning in the county.

Mr. Hamilton informed those present there would be a Personnel & Intergovernmental Committee meeting Tuesday, March 6, 2001 at 6:00 PM.

Purchasing, Contracting, Real Estate, Building & Grounds Recommendation:

Mr. Lyles, Chair, Purchasing, Contracting, Real Estate, Building & Grounds Committee informed Council it was the recommendation of the committee that the County enter into a lease agreement with the School District for fifty years @\$1.00 per year with option to renew for an additional fifty years for approximately 3.74 acres of land across the roadway for an office complex and the County and School District share the common parking area. This recommendation was adopted unanimously by Council.

Airport:

Mr. Hall made a motion, seconded by Mr. Johns, approved 5 - 0 that the attached work authorization for the airport be adopted contingent upon award and receipt of the grant for apron rehabilitation and overlay. The local match in the amount of \$8,672.50 will come from line item number 010 009 00150 09190.

Purchasing, Contracting, Real Estate, Building & Grounds Recommendation:

Mr. Lyles informed Council it was the recommendation of the Purchasing, Contracting, Real Estate, Building & Grounds Committee that the county lease BDS real property at the airport with improvements (hangars) to be constructed. This recommendation was adopted unanimously.

Airport:

Mr. Lyles made a motion, seconded by Mr. Hall, approved 5 – 0 that up to \$30,000 be expended from line item 010 024 00150 09001 for a parking area for the corporate hangars.

Roads & Transportation Recommendations:

Mr. Ables, Chair, Roads & Transportation Committee informed Council it was the recommendation of the committee that the county not deviate from Ordinance 82-14 in the acceptance of roadways in subdivisions and no roadways be accepted with utility lines under the paved portion of the roadway.

Mr. Ables also informed Council it was the recommendation of the committee that the bid procedure be waived and five hundred tons of recycled asphalt be purchased to be placed on roadways as per Section C, Competitive Sealed Bids, Subsection 4. When in the Purchasing Agent's judgement, and with concurrence of County Council, it is to the advantage of the County's interest to do so, and also for the benefit of our citizens.

Both these recommendations were adopted unanimously by Council.

Resolution 2001-11:

Mr. Hall made a motion, seconded by Mr. Ables, approved 5 – 0 that Resolution 2001-11, "A RESOLUTION OF APPRECIATION TO THE HOUSE WAYS & MEANS BUDGET SUBCOMMITTEE FOR LABELING THE PROPOSED REDUCTION TO THE LOCAL GOVERNMENT FUNDING" be adopted on first and final reading.

Public Comment Session:

Mr. B. J. Littleton commended Council for not deviating from Ordinance 82-14. Mr. Littleton also questioned whether the boat ramp at Mountain Bay should be closed and stated maybe the gate should stay open. Mr. Littleton also stated he disagreed with the International Codes.

Minutes, Oconee County Council Meeting

February 20, 2001

Adjourn:

6:55 PM

Respectfully Submitted,



Opal O. Green
Council Clerk

COOPERATIVE AGREEMENT
APPENDIX "A"
PLAN OF OPERATION
INCREASED LAW ENFORCEMENT SERVICES

1. Law enforcement services provided by the Cooperator without cost reimbursement include intermittent recreation area patrols to the most heavily used areas throughout the year, and response to emergency or special assistance calls as needed.

2. The Cooperator agrees to provide increased law enforcement services on a cost reimbursable basis by providing at least one trained and qualified deputy with an official vehicle at the locations noted, and in accordance with the following conditions:

a. Increased patrols will begin on March 1, 2001 and conclude on October 31, 2001. Patrols will be 4 or 8-hour shifts (excluding lunch breaks) and will be performed according to the following frequencies listed below. A definite work schedule will be mutually agreed upon prior to initiating increased patrols.

March 1 - April 21, 2001	Four 4-hour patrols (Wed., Thur., Fri., & Sun.) & One 8-hour patrol (Sat.) per week.
April 22 - September 1, 2001	Five 8-hour patrols (incl. Fri., Sat., and Sun.) per week.
September 2 - September 29, 2001	Four 4-hour patrols (Wed., Thur., Fri., & Sun.) & One 8-hour patrol (Sat.) per week.
September 30 - October 31, 2001	Five 4-hour patrols (incl. Fri., Sat., and Sun.) per week.

b. In addition to the above schedule, an overtime 8-hour patrol will be conducted on the following dates: May 28 & 29, July 2 & 3 and September 3, 2001. One additional 4-hour patrol will be conducted on September 2, 2001.

c. All areas "a" through "l" listed below, shall be patrolled at least one time during each 8 hour shift. Underlined areas are high priority areas in which patrols should be concentrated (repeated) in times of high visitation. When working a 4 hour shift, underlined areas should be patrolled at least once. Mutually agreed upon exceptions may be made to this schedule to respond to unusual circumstances or conditions (i.e., foot patrols, road checks, etc.).

a. <u>Cnoestoea</u>	f. <u>Lawrence Bridge</u>	j. <u>Friendship</u>
b. <u>Centeross</u>	g. <u>Martin Creek</u>	k. <u>Prathers Bridge & Tugaloo</u>
c. <u>Fair Play</u>	h. <u>Mullins Ford</u>	Indian Mounds
d. <u>123 Fishing Pier</u>	i. <u>Oconee Point</u>	l. <u>Tabor</u>
e. <u>PI 46 River Area</u> (Patrol this area only when time and manpower allow.)		

3. The Cooperator agrees to maintain radio communication capabilities with the Project Management personnel either by the use of agency equipment or by Government furnished equipment. The Cooperator will assume liability for any radio equipment issued by the Government that is lost or damaged due to carelessness or negligence. The Government will be responsible for the installation and maintenance of the radio equipment hand received to the Cooperator.

4. The Government will provide an orientation program for all cooperating law enforcement personnel. Every deputy providing service under this cooperative program must attend.
5. If different than the Sheriff, the Cooperator will specify an official point of contact for coordinating implementation of this agreement.
6. The Cooperator will prepare a *Daily Law Enforcement Log* in accordance with Attachment No. 1, for every working day. The log must be a complete summary of findings and actions taken during patrols completed by person(s) performing patrols. Completed logs must be submitted to justify claims for payment. Until deemed unnecessary by the Government, the Cooperator will fax copies of the *Daily Law Enforcement Log* (Attachment No. 1) for review on a weekly basis. The end of the month submittal of *Daily Law Enforcement Logs* (Attachment No. 1) with the *Law Enforcement Reimbursement Request* (Attachment No. 2) will continue to be provided on a monthly basis.
7. The Cooperator agrees to submit monthly pay requests to the Government within 15 days of the month's end. For each week after this period, the Government has the option to reduce the requested reimbursement by 5%. Monthly payments will be made by the Government based upon the Cooperator's submittal of the *Law Enforcement Reimbursement Request* (Attachment No. 2) in conjunction with the entire month's *Daily Law Enforcement Log* (Attachment No. 1). When a partial hour of work is performed, the government will be billed in .25 hour increments. Discrepancies or incomplete *Daily Law Enforcement Logs* (Attachment No. 1) may result in reduced monthly payments. The extent of documentation necessary to support requested reimbursement amounts will be mutually agreed upon by the Corps and the Cooperator. The Government will make payment to the Cooperator based on timely receipt of the Cooperator's *Law Enforcement Reimbursement Request*. The Government agrees to notify the Cooperator prior to reducing requested reimbursable costs.
8. Serious incidents occurring on public land or water must be reported to the Project Manager's Office as soon as possible, preferably no later than the next work day. Preliminary copies of written reports will be submitted within 2 working days of the time of the incident, and final copies must be provided within a week of completion.
9. The Cooperator shall make available at its office all accounting records and supporting documentation for inspection and audit by an authorized representative of the Corps. Agreements are subject to audits requested by the Corps at intervals deemed appropriate.
10. In compensation for increased Law Enforcement Services in accordance with this agreement, the Government agrees to reimburse the Cooperator at the rate of \$36.93 per hour. The hourly rate includes the use of the official vehicle by the Cooperator, including overhead, utilization, operation, maintenance, and repair of such vehicle as allocated for use under the agreement. Payment will not be authorized for activities not directly related to actual lake patrols without prior approval from the Corps of Engineers, Hartwell Project.
11. Estimated cost for reimbursable services is \$31,561.96 for the period indicated in this agreement. The Cooperator agrees to compensate deputies in accordance with the provisions of the Service Contract Act and the Contract Work Hours and Safety Standards Act.

ATTACHMENT NO. 2
LAW ENFORCEMENT REIMBURSEMENT REQUEST
FOR REPORTS REQUIRED UNDER THE COOPERATIVE AGREEMENT
WITH THE U.S. ARMY CORPS OF ENGINEERS

CONTRACTOR (COUNTY): _____ PROJECT: HARTWELL

DEPUTIES NAME: _____

DATE	TOTAL HOURS	COST PER HOUR	TOTAL COST PER DAY
	X	=	
	X	=	
	X	=	
	X	=	
	X	=	
	X	=	
	X	=	
	X	=	
	X	=	
	X	=	
	X	=	

TOTAL = _____

I certify that the above bill is correct and just for payment

SIGNATURE / DATE: _____

TITLE: _____

ADDRESS: _____

GRAND TOTAL = _____
(ALL SHEETS)

BID NO. 00-22

(Use this number on envelopes and all related correspondence.)

BID FORM
OCONEE COUNTY PROCUREMENT OFFICE
415 S. PINE ST., ROOM 107, WALHALLA, SC 29691

The Firm of Edwards Auto Sales Co. Inc. submits herewith our Bid in response to bid request number shown above, and in compliance with the description(s) and/or specification(s) attached hereto for a new 2001 sport utility vehicle for the Sheriff's Department.

BASE BID	\$ <u>22,150⁰⁰/KX</u>
S.C. Sales Tax (5%)	<u>300.00</u>
TOTAL Bid Price	\$ <u>22,450⁰⁰/KX</u>

Warranty Factory 36month/36000 mile
which ever comes first

The above stated bid is based on all applicable specifications, drawings, etc. associated with this bid and the following additional Addenda issued subsequent to the basic specifications and/or drawings:

NOTE TO BIDDER: List all Addenda with dates of any issued. If no additional Addenda is issued, write the word "NONE".

Addendum Number	Date
_____	_____
_____	_____

Bid shall include delivery to location stated on Bid Notice. Show any exception, deviation, extra computation, or information on Bid Supplemental Form attached hereto.

Completion/Delivery Date ARO: ASAP MUST BE ORDERED

The undersigned, having fully familiarized himself with the information contained within this entire solicitation and applicable documents, submits this bid and other applicable information to the County, which I verify to be true and correct to the best of my knowledge. I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm or person submitting a bid for the same materials, supplies or

equipment, and is in all respects, fair and without collusion or fraud. I agree to abide by all conditions of this bid and certify that I am authorized to sign this bid. By submission of a signed bid, I certify, under penalties of perjury, that the below company complies with section 12-54-1020(B) of the SC Code of Laws 1976, as amended, relating to payment of any applicable taxes. I further certify that this bid is good for a period of sixty (60) days, unless otherwise stated.

Edwards Auto Sales Co Inc

Company name as registered with the IRS


Authorized Signature

POB 709

Correspondence Address

Robert L. Edwards
Printed Name

Walhalla, SC 29691
City, State, Zip

Vice President
Title

2/15/01
Date

(864) 638-3631
Telephone Number

(864) 638-0191
Fax Number

POB 709

Remittance Address

Walhalla SC 29691
City, State, Zip

(864) 638-3631
Telephone Number

(800) 922 1358
Toll-Free Number if available

57-0386260
Federal Tax ID Number

37-02263
SC Sales and Use Tax Number

BID NO. 00-22

(Use this number on envelopes and all related correspondence)

BID FORM
OCCONEE COUNTY PROCUREMENT OFFICE
415 S. PINE ST., ROOM 107, WALHALLA, SC 29691

The Performance Chevrolet
submits herewith our Bid in response to bid request number shown above, and in compliance with the description(s) and/or specification(s) attached hereto for a new 2001 sport utility vehicle for the Sheriff's Department.

BASE BID	\$ <u>22,983.40</u>
S. C. Sales Tax (5%)	<u>300.00</u>
TOTAL Bid Price	\$ <u>23,283.40</u>

Warranty 3yr 36,000 mile warranty

The above stated bid is based on all applicable specifications, drawings, etc. associated with this bid and the following additional Addenda issued subsequent to the basic specifications and/or drawings:

NOTE TO BIDDER: List all Addenda with dates of any issued. If no additional Addenda is issued, write the word "NONE".

Addendum Number	Date
<u>None</u>	<u> </u>
<u> </u>	<u> </u>

Bid shall include delivery to location stated on Bid Notice. Show any exception, deviation, extra computation, or information on Bid Supplemental Form attached hereto

Completion/Delivery Date ARO: 02-14-01
This vehicle is in stock at this time, if vehicle is not in stock at time of purchase date, delivery will be 8 to 10 wks.

The undersigned, having fully familiarized himself with the information contained within this entire solicitation and applicable documents, submits this bid and other applicable information to the County, which I verify to be true and correct to the best of my knowledge. I certify that this bid is made without prior understanding, agreement, or connection with any corporation, firm or person submitting a bid for the same materials, supplies or

equipment, and is in all respects, fair and without collusion or fraud. I agree to abide by all conditions of this bid and certify that I am authorized to sign this bid. By submission of a signed bid, I certify, under penalties of perjury, that the below company complies with section 12-54-1020(B) of the SC Code of Laws 1976, as amended, relating to payment of any applicable taxes. I further certify that this bid is good for a period of sixty (60) days, unless otherwise stated.

Performance Motors LLC

Company name as registered with the IRS



Authorized Signature

305 Bypass 123

Correspondence Address

Jim Wood

Printed Name

Seneca S.C. 29678

City, State, Zip

Sales Manager

Title

02-14-01

Date

1-864-882-4646

Telephone Number

1-864-882-9098

Fax Number

305 Bypass 123

Remittance Address

Seneca, SC 29678

City, State, Zip

864-882-4646

Telephone Number

Toll-Free Number if available

56-2136865

Federal Tax ID Number

037-110492

SC Sales and Use Tax Number

JAN 31 1991

DEPARTMENT BUDGET ADJUSTMENT AUTHORIZATION
REVISED 7-1-94

DATE 1/29/01 DEPARTMENT Emergency Preparedness CHANCE NO. _____

IT IS REQUESTED THAT THE FOLLOWING CHANGES BE MADE IN MY 2000 - 2001 BUDGET:

1. TO: Capital Equipment 010-053 - 00150 - 00890 \$ 12,000.00
 (fill in line item name) (fill in line item code)

FROM: Office Equipment 010-053 - 00150 - 00031 \$ 12,000.00
 (fill in line item name) (fill in line item code)

JUSTIFICATION: Request that we be allowed to spend \$12,000.00 from the Office
Equipment account to purchase three (3) Automatic External Defibrillators
for the Rescue Squads. There is only \$11,828 AVAILABLE

2. TO: _____ \$ _____
 (fill in line item name) (fill in line item code)

FROM: _____ \$ _____
 (fill in line item name) (fill in line item code)

JUSTIFICATION: _____

3. TO: _____ \$ _____
 (fill in line item name) (fill in line item code)

FROM: _____ \$ _____
 (fill in line item name) (fill in line item code)

JUSTIFICATION: _____

Henry H. Jordan
 DEPARTMENT HEAD SIGNATURE

APPROVED: _____
 PURCHASING AGENT

DATE: _____

APPROVED: _____
 COUNTY SUPERVISOR

DATE: _____

DISAPPROVED: _____
 PURCHASING AGENT OR COUNTY SUPERVISOR

DATE: _____

EMERGENCY PREPAREDNESS
BUDGET REQUEST FOR FY 2000-2001

00024 - MAINTENANCE ON EQUIPMENT

Maintenance for radios, pagers, etc., or any other related equipment.	3,160.00
Maintenance and up-keep of the County's compressed air cascade system (inspection and tumbling of six (6) ASME air tanks).	1,200.00
Service contract on office machines (copy machine, two (2) typewriters).	800.00
Maintenance on projector equipment, ID camera, etc.	300.00
Annual flow test of 12 Scott Air Packs	210.00
To include any other maintenance needed in the day to day operations of this department	
TOTAL	5,670.00

00031 - OFFICE EQUIPMENT

Executive desk with desk return & center drawer	545.00
Executive desk with desk return & center drawer	545.00
Computer desk with hutch	740.00
Computer desk with hutch	740.00
Two (2) 2-drawer lateral file cabinets @ \$241.00	482.00
Two (2) book shelves @ \$180.00	360.00

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Budget Code 53
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Executive desk	653.00	
Credezza with hatch	674.00	
Two (2) bookcases @ \$184.00	368.00	
Four (4) bookcases @ \$167.00	668.00	
Conference table	700.00	
Eight (8) chairs @ \$150.00	1,200.00	
Three (3) 4-line electronic telephone sets @ \$120.00	360.00	
Sixteen (16) folding tables for the Emergency Operations Center. 10 @ \$170, 5 @ \$142, 1 @ \$218	2,628.00	
One (1) 8' table truck to transport tables to and from EOC.	465.00	
Thirty-six (36) task chairs with cushioned seats and rollers (@ \$200) for the EOC.	7,200.00	
	TOTAL	18,328.00
00032 - OPERATIONAL		

Personal protective equipment as required to protect volunteer squad personnel from exposure to blood borne pathogens as required by County, State, or Federal regulations. (Includes gloves, disposable protective apparel, gowns, face masks, face shields, eye wear, CPR masks/valves, etc.)

4,000.00

Batteries for all squad and office emergency equipment (walkie talkies, pagers, radios, flashlights, weather radios, etc.)

2,000.00

Copy paper utilized by BPA and Law Enforcement Center Director's Office. Computer paper.

2,750.00

Repairs to diving equipment, regulators, dive tanks, etc.

2,200.00

Printing.

1,000.00

000053

OCONEE COUNTY FINANCE DEPARTMENT

MEMORANDUM

TO: Opa! Green
CC: Ann H. Hughes, Supervisor
Oconee County Council Members
FROM: Melissa L. Brown
DATE: February 16, 2001
SUBJECT: Fiscal Year 2001 Emergency Management Performance Grant Award

On 12/05/00, Oconee County Council approved the application for an Emergency Management Performance Grant. We have received notification of an award of \$22,616.00 in fiscal year 2001 federal funds. There is no local match required. Please place this grant award on the 02/20/01 meeting agenda for Council's consideration.

These dollars will provide partial reimbursement for salaries and benefits of our Emergency Preparedness Division's personnel. The award amount is dependent upon the total amount of funds available statewide and Oconee County's allocation was determined at the state level.

Please do not hesitate to contact me with any questions pertaining to this funding.

SOUTH CAROLINA
EMERGENCY PREPAREDNESS DIVISION
1100 Fish Hatchery Road
West Columbia, SC 29172-2024

GRANT AWARD

Sub-grantee: Oconee County Emergency Preparedness Agency

Program Name: EMPG

Grant Period: 10/01/00 - 09/30/01

Date of Award: February 12, 2001

CFDA No: 83.552

Amount of Award: \$ 22,616.00

Grant No: FMA-2001-GR-0032

Under the Federal Emergency Management Agency Grant No. FMA-2001-GR-0032, the South Carolina Emergency Preparedness Division, Office of the Adjutant General, hereby awards to the aforementioned *Sub-grantee*, a federal grant in the amount shown above, for the projects specified in the *Local Emergency Management Performance Grant* application. This grant is subject to the terms and conditions set forth in the application.

The grant shall become effective, as of the date of award and upon return of an original signed copy of this document by the *Sub-grantee's* designed official(s), to the South Carolina Emergency Preparedness Division. This award must be accepted within thirty (30) days from the above date. It is agreed that quarterly and other reports, as required by the South Carolina Emergency Preparedness Division, must be submitted in accordance with the Terms and Conditions of the award.

The *Sub-grantee* hereby assures and certifies that it will comply with the regulations, policies, guidelines and requirements set forth in the Code of Federal Regulations (CFR) 44, OMB Circular Nos. A-102, A-87, A-110 (revised) and A-133, and the signed Standard Assurances, which are on file, as they relate to the application acceptance and use of federal funds.



Carol A. Reavis
Administrative Services Manager

Acceptance for the Sub-grantee:

Date: _____

Bidders	Vetrol Data Systems Inc	Integrated Diversified Services, IDS	Accela.com
Base Bid	✓ 23,950.00	37,529.00	94,445.00
	4-line system		
	plus any S. C. Sales Tax		
Maintenance 2nd yr	2,800.00	3,000.00	8,050.00
Maintenance 3rd yr	2,800.00	3,000.00	8,050.00
4 additional lines	4,000.00		
	Quote does not include any delays caused by Smith Data or work that must be done by Smith	Complications with Smith Data interface may incur additional hours @ \$70/hr	

BID NO. 00-17

(Use this number on envelopes and all related correspondence.)

BID FORM
OCONEE COUNTY PROCUREMENT OFFICE
415 S. PINE ST., ROOM 107, WALHALLA, SC 29691

The VERVOL DATA SYSTEMS, INC.

submits herewith our Bid in response to bid request number shown above, and in compliance with the description(s) and/or specification(s) attached hereto for an automated inspection response system for the Building Codes office.

BASE BID 4 LINE SYSTEM \$ 23,950
ADDITIONAL 4 LINES (OPTION) 4,000

Maintenance for second year \$ 2,800

Maintenance for third year \$ 2,800

ADD \$400 PER YEAR
IF EXTRA 4 LINES ADDED
PLUS ANY S.G. SALES TAX

The above-stated bid is based on all applicable specifications, drawings, etc. associated with this bid and the following additional Addenda issued subsequent to the basic specifications and/or drawings:

NOTE TO BIDDER: List all Addenda with dates of any issued. If no additional Addenda is issued, write the word "NONE".

Addendum Number	Date
<u>1</u>	<u>12/6/00</u>
<u>2</u>	<u>12/7/00</u>

Bid shall include delivery to location stated on Bid Notice. Show any exception, deviation, extra computation, or information on Bid Supplemental Form attached hereto.

Completion/Delivery Date ARO: 45

Bidding Organization VERVOL DATA SYSTEMS, INC.

Mailing Address: 2500 13TH AVE VERO BEACH FL 32960

Signature of Bidder's Representative: [Signature]

Print Name of Bidder's Representative: KENNETH R. SAIGLEY

Title PRES Date 12/6/2000

Telephone 561-562-1621 Fax 561-562-1710

BID SUPPLEMENTAL FORM

OCONEE COUNTY PROCUREMENT OFFICE

415 S. PINE STREET, ROOM 107

WALHALLA, SOUTH CAROLINA 29691

DATE 12/13/2000

BID NO 00-17

The VERROL DATA SYSTEMS, INC takes the following exceptions:
(Bidder)

Our quote to deliver in 45 days ARO does not include any delays caused by Smith Data Processing (Smith). Such delays must be considered beyond our control.

The price does NOT include any work that must be done by Smith. At this time they will not give us a quote. In an email to me (copy attached) they said..

(quote) I reviewed your requests with company management. Their conclusion is that we will have to discuss the needs for revision to our software directly with our customer. We can then decide if this something we can and will do and determine a price for the work and quote our customer directly. I will notify our director of marketing to pursue this matter ASAP.

Buford Ridings (end quote)

At this time Smith might not be willing to provide more than an export interface. An import interface may be made available in the future.

If that is the case, VetroI would import the Smith data regularly and update a secondary copy of the database within the AIRS system. This database would reflect changes entered on the Smith system as well as from the touch-tone interface. The AIRS database would be accessible from the touch-tone interface and over a LAN by other PC's. This is very similar to the interface we currently use with the Southern Building Code Congress International (SBCCI) software.

Today we received the following from Smith:

(quote) I just talked with our marketing director. He says it will be next week before he can get to Oconee County to discuss what we need to do to provide the data for the system you are quoting. They may not be soon enough to meet your needs, but that is the best we can do.

Buford Ridings (end quote)

SIGNATURE: _____

Bill S. Piers

BID NO. 00-17

(Use this number on envelopes and all related correspondence.)

BID FORM
OCONEE COUNTY PROCUREMENT OFFICE
415 S. PINE ST., ROOM 107, WALHALLA, SC 29691

The Integrated Diversified Services, I.D.S.
submits herewith our Bid in response to bid request number shown above, and in compliance with the description(s) and/or specification(s) attached hereto for an automated inspection response system for the Building Codes office.

BASE BID

\$ 37,529.00

Maintenance for second year \$ 3000

Maintenance for third year \$ 3000

The above stated bid is based on all applicable specifications, drawings, etc. associated with this bid and the following additional Addenda issued subsequent to the basic specifications and/or drawings

NOTE TO BIDDER: List all Addenda with dates of any issued. If no additional Addenda is issued, write the word "NONE"

Addendum Number	Date
<u>1</u>	<u>12/19/2000</u>
<u>NONE</u>	<u></u>

Bid shall include delivery to location stated on Bid Notice. Show any exception, deviation, extra computation, or information on Bid Supplemental Form attached hereto.

Completion/Delivery Date ARD 3/15/2001

Bidding Organization I D Services, Inc.

Mailing Address: 211 Main street, Seneca, SC 29678

Signature of Bidder's Representative Don McIntire

Print Name of Bidder's Representative Don McIntire

Title Systems Engineer Date 12/19/2000

Telephone (864) 882-8519 Fax (864) 882-9557

BID SUPPLEMENTAL FORM

OCCONEE COUNTY PROCUREMENT OFFICE

415 S. PINE STREET, ROOM 107

WALHALLA, SOUTH CAROLINA 29691

DATE: 12/18/2000 BID NO. 00-17

The F.D. Services, INC. takes the following exceptions:
(Bidder)

SEE ATTACHED

SIGNATURE: Don M. Lutz

BID SUPPLEMENTAL FORM
OCONEE COUNTY PROCUREMENT OFFICE
415 S. PINE STREET, ROOM 107
WALHALLA, SOUTH CAROLINA 29691

12/18/00

BID NO 00-17

Exception 1

Any complications with the Smith Data interface, due to lack of cooperation on their part, may incur additional hours at a billable rate of \$70/hr.

Exception 2

We recommend an HP-2100 printer or equivalent, for the specified printer, due to our experience with the reliability of these printers.

SIGNATURE: _____

Bob Smith

BID NO. 00-17

(Use this number on envelopes and all related correspondence.)

BID FORM
OCONEE COUNTY PROCUREMENT OFFICE
415 S. PINE ST., ROOM 107, WALHALLA, SC 29691

The Accela, Inc.
submits herewith our Bid in response to bid request number shown above, and in compliance with the description(s) and/or specification(s) attached hereto for an automated inspection response system for the Building Codes office .

BASE BID

\$ 94,445.00*

Maintenance for second year \$ 6,050.00**

Maintenance for third year \$ 6,655.00**

The above stated bid is based on all applicable specifications, drawings, etc. associated with this bid and the following additional Addenda issued subsequent to the basic specifications and/or drawings

NOTE TO BIDDER: List all Addenda with dates of any issued. If no additional Addenda is issued, write the word "NONE"


Addendum Number	Date
<u>1</u>	<u>12-6-00</u>
<u>2</u>	<u>12-7-00</u>

Bid shall include delivery to location stated on Bid Notice. Show any exception, deviation, extra computation, or information on Bid Supplemental Form attached hereto.

Completion/Delivery Date ARO: Implementation timeframe approx. 6-9 months

Bidding Organization: Accela, Inc.

Mailing Address: 1731 W. Walnut Ave., Visalia, CA 93277

Signature of Bidder's Representative: 

Print Name of Bidder's Representative: Larry Pruitt

Title Sales Manager Date 12-12-00

Telephone: (559) 627-1959x112 Fax (559) 735-0107

*PLEASE REFER TO DETAILED COST ESTIMATE.

**This is based on an approximate estimate of a 10% increase per year.

Bid Form 00-17



ESTIMATE #7300

'PERMITS' Plus[®]
Windows[®] Version
OCONEE COUNTY, SC

December 12, 2000

These costs are valid for 90 Days

- Right User Concurrent 'PERMITS' Plus[®] License (Does include ACCESS Database Engine)		\$15,495.00 ¹
- Plus Applicable Sales/Use Tax and Licenses		\$?
	SUBTOTAL	\$15,495.00
- Up to 410 Hours at \$105.00 Per Hour for Implementation Assistance		\$43,050.00
Travel Time (4 trips)	92 hours	
Design Review/Assistance	66 hours	
Development of up to 10 Cases/Permits	120 hours ²	
Document Assistance (up to 10 documents)	60 hours ²	
Telephone/Management Support	14 hours	
Implementation Consultant	58 hours	
Workflow assistance in setup	N/A	
(If more than one department or functional group, add 25 hours each)		
- Assessor Parcel conversion (One fixed length record)		\$ 5,740.00 ³
- Valid Street Name Creation/Conversion (One fixed length record)		\$ 2,520.00 ⁴
- Contractor Database Assistance (One fixed length record)		\$ 2,940.00 ⁴
- Custom requirements		\$ N/A
- Training at User site \$1,100.00 Per Day (Plus Expenses) - Five days		\$ 5,500.00 ⁵
- Estimated Expenses (Four Trips)		\$13,700.00 ⁶
	TOTAL IMPLEMENTATION	\$88,945.00

PERMIT HISTORY CONVERSION (Optional):

- Up to N/A Hours at \$105.00 Per Hour for Implementation Assistance		N/A
History Conversion Programming	? hours	
Data Mapping	? hours	
Design Review/Assistance	? hours	
Development of up to __ Cases/Permits	? hours	
Document Assistance (up to __ documents)	? hours	
Telephone/Management Support	? hours	
Implementation Consultant	? hours	

Please note that History Conversion information will be view only.

TOTAL HISTORY CONVERSION \$ N/A



ANNUAL MAINTENANCE:

- Software Support per year (Includes Business License and Being Listed As Additional Insured)	\$ 5,500.00 ¹
- Sales/Use Tax on Annual Maintenance Support	\$?
TOTAL ANNUAL MAINTENANCE	\$ 5,500.00

OPTIONAL PERIPHERAL TECHNOLOGIES:

- 'PERMITS' Voice™	\$ 5,000.00
- Assistance with 'PERMITS' Voice™ (Up to 15 hours @ \$105.00/hr.)	\$ 1,575.00
- Annual Maintenance Support for 'PERMITS' Voice™	\$ 551.00
- 'PERMITS' Workflow™	\$ 6,000.00
- Assistance with 'PERMITS' Workflow™ (Up to 30 hours @ \$105.00/hr.)	\$ 3,150.00
- Annual Maintenance Support for 'PERMITS' Workflow™	\$ 662.00
- 'PERMITS' OfficeLink™	\$ 500.00
- Assistance with 'PERMITS' OfficeLink™ (Up to 3 hours @ \$105.00/hr.)	\$ 315.00
- Annual Maintenance Support for 'PERMITS' OfficeLink™	\$ 105.00

PLEASE NOTE THAT ADDITIONAL PERIPHERAL TECHNOLOGIES ARE AVAILABLE, PLEASE REFER TO PRICE LIST.

NOTES:

- PLEASE NOTE THAT IN ORDER TO PROVIDE A COST ESTIMATE FOR INTERFACING TO THE COUNTY'S SMITH DATA SYSTEM, ACCELA WILL NEED TO REVIEW THE COUNTY'S DETAILED SPECIFICATIONS.
- **'PERMITS' Gold™** Support, Upgrades as well as limited support of database engine and Networking etc.
- Microsoft ACCESS run time database engine is included in these costs.
- First six months of Software Support from date of purchase is provided at no additional charge.
- Above costs do not include computer or networking hardware/software, drivers.
- Sales and/or Use tax will be added to the **'PERMITS' Plus®** license and maintenance as applicable.
- Please note that we support the TCP/IP or IPX/SPX as the network communications protocol, if using any other protocol we would need to see your configuration to verify compatibility.
- ¹Databases other than Access require an additional \$3,000.00 license fee.
- ²These hours are based on an average of 12 hours per activity type. Please note that these hours do not include additional subtype screens. These hours may increase or decrease depending on complexity. In order to provide an accurate estimate, we would need to know which activity types the Agency will need assistance with.
- ³More complex documents will require additional assistance hours. Our cost estimate for document creation is based on one document per each activity/case type, six hours per document.



- The User will assist Accela, Inc. in the data conversion efforts. The User will supply all data mapping, file formats, data relationships and descriptions of the data field contents in Microsoft Access format. As an alternative, if MS Access format cannot be delivered, data files can be supplied in ASCII fixed length, comma separated values (csv), or delimited format records.
- This estimate reflects 3 days of Power User Training (for System Administrators) and 2 days of User Training (for Counter Staff, Inspectors, etc.). If multiple sessions are necessary, additional training days will be required. The Agency should contribute the following:
 - a. Provide an Overhead Projector and Overhead Screen (or white wall)
 - b. Dedicate an uninterrupted area to facilitate the training class
 - c. The number of attendees should not exceed the number of workstations that the Agency has set-up for training.
 - d. All attendees should review the training CD provided by Accela prior to attending training.
- In an effort to assure a successful implementation, we have added an additional trip to each install. This trip would be approximately 3 days in duration to go over the implementation guide and review any concerns the agency may have. We feel this will make everyone feel more comfortable and knowledgeable with the install. Please note that the travel time and expenses have been calculated into the above estimate.
- Client/Server carries an additional support premium of \$3,000.00. Conversion from Access to Client/Server may require 25-50 hours of assistance and possibly an additional on-site visit.
- Databases other than Access may require Windows NT.
- Please note that Workflow is not included.
- This quote supersedes any previous written or verbal estimates for product and installation services.

SUPPORTING DOCUMENTS FOR ITEM #13

**OCONEE COUNTY
BUILDING CODES DEPARTMENT
2000-2001 FISCAL YEAR BUDGET**

00024	Maintenance on Equipment Mita Copier Service Contract	\$ 892.00	
	F9-1-1 Addressing Computer, Fax Machine	\$ 450.00	
	Nextel Communications	\$ 4800.00	
	Total Communications	\$ 108.00	
	Total	\$ 6250.00	
00031	Office Equipment Three (3) Lateral file cabinets, Stand for Tax Maps & Four (4) Chairs	\$ 3300.00	
	Total	\$ 3300.00	
00032	Operational Operational Supplies (refer to attachment)	\$ 5500.00	
	Total	\$ 5500.00	
00041	Telephones (Refer to attached calculation sheet)	\$ 2851.00	
	Total	\$ 2851.00	
00056	Data Processing Software Updates (refer to attachment)	\$ 33000.00	
	Total	\$ 33000.00	
00068	Advertising Codes changes, etc.	\$ 900.00	
	Total	\$ 900.00	
00080	Dues: Organizations Annual dues for required membership to various organizations	\$ 790.00	
	Total	\$ 790.00	
00084	Schools/Seminars/Training Meals for trips to Greenville, local seminars continuing education (refer to attachment)	\$ 4000.00	
	Total	\$ 4000.00	
000840	Cap. Exp. Equipment One-Four (4) Person Modular Workstation	\$ 8000.00	
	Total	\$ 8000.00	
000870	Cap. Exp. Vehicles/Equipment Vehicle (refer to Cap. Exp. Request)	\$23847.00	
	Total	\$23847.00	
000150	"Other Expense" Total	\$88,438.00	000037

00056

DATA PROCESSING (JUSTIFICATION)

In the absence of a network system for the county, I sought out the least expensive permitting software available to make Building Codes a functional department. The software we purchased has no recurring costs, free updates, and no user fees, but is a DOS program and takes more time to issue a permit than the more expensive software. The large increase in this category is due to specialized software from Smith Data that will network all involved departments together with the direction of Carl, the Information Technologist. There will be an estimated monthly user fee of \$700.00.

Three new computers and a digital camera are needed. Please note that this is an investment in the Building Codes Department and will keep us up to date so that we can be efficient in serving the public.

000007

Bidders	Public Financial Management	SMA			
Lump Sum Fee:	15,900.00	11,151.25			
	(Oconee County)	(Oconee County)			
	17,650.00				
	(New York)				
Alternate		14,948.75			
		To prepare GO			
		Bond Issue			
Interview Scoring	87	Did not interview			

*PROPOSAL TO SERVE AS
FINANCIAL ADVISOR TO*



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 - Brenton J. Robertson, Esq.
 - Kristine Tallent
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- VI. Appendix B: Sample Debt Profile



Public Financial Management
Financial and Investment Advisors

February 5, 2001

Marianne A. Dillard
Procurement Director
Oconee County Procurement Office
415 South Pine Street, Room 107
Walhalla, SC 29691

Dear Ms. Dillard:

PTM appreciates the opportunity to submit our qualifications pursuant to Request for Proposals #00-26 to serve as financial advisor to Oconee County (the "County") with regard to its contemplated rating upgrade(s) efforts. PFM's South Carolina practice began in 1989 when the firm was retained by the Piedmont Municipal Power Agency ("PMPA") to provide financial and investment advisory services. Since that time, we have been privileged to be selected to serve the South Carolina Department of Transportation, the City of Columbia, Georgetown Hospital, the South Carolina Transportation Infrastructure Bank (the "SC TIB"), Greenville Hospital System, Furman University, Union County Hospital District (Wallace Thomson Hospital), and the Palmetto Health Alliance. *Most recently, PFM was hired by Charleston County, SC and Beaufort County, SC to craft ratings upgrade strategies (similar to those being contemplated in Oconee County) and assist in the issuance of general obligation bonds later this spring (approximately \$26 million and \$30 million, respectively).*

As an independent *non-underwriting* financial advisory firm, PFM's practice is driven not by transactions, but rather relationships... we take great pride in the fact that our first South Carolina client, the PMPA, continues to be our longest standing one in the State. In addition, our ongoing work for the SC TIB, City of Columbia, Georgetown Hospital, Furman University and others allows us to maintain a diverse and seasoned South Carolina practice which is difficult to match. While we are proud of the presence we have developed in South Carolina since the late 80s, we are particularly excited with the growth in our southeast and South Carolina practices in the last several years:

- For each of the past five consecutive years (1996-2000), PFM was ranked *the #1 financial advisor in South Carolina* by the Securities Data Company. During this period, PFM served as financial advisor on more than \$1.9 billion in primary offerings from South Carolina issuers. As a direct result of our substantial and long-standing South Carolina transaction practice, we know what characteristics municipal market participants look for in tax-exempt debt originating from South Carolina and are sensitive to the procedures and timing considerations which may impact future County offerings.
- For eight out of the last nine years (1992-2000), PFM has been ranked *the #1 financial advisor in the southeast* United States by the Securities Data Company (the exception being 1994 in which we ranked second). During this period PFM completed 449 transactions totaling more than \$26.5 billion in par amount. While our transaction work described in this and the above bullet is but one facet of the value we are capable of adding, we believe it serves as a testimony to the level of confidence our clients have placed in us over time.
- In September of 1999, the ratings expertise of the PFM-Atlanta team which would be assigned to the County was utilized by the City of Columbia, SC on its issuance of \$61,125,000 in Waterworks and Sewer System Revenue Bonds, Series 1999. *The result - an upgrade for the system from Aa3 to Aa2 from Moody's Investors Service, Inc.* Among our efforts on the City's behalf, PFM (1) prepared a debt

profile of the system which clearly demonstrated the City's responsible debt issuance practices for nearly a decade and a half, (2) reviewed historical operations to measure and demonstrate the inelasticity of user demand relative to previous water and sewer rate increases, (3) created an Excel-based revenue, expense, and debt service projection model to demonstrate debt service capacity of the system relative to legal coverage requirements, and (4) created the electronic and hard copy rating agency presentations utilized during rating and insurer visits in New York. While sold without credit enhancement, the bonds priced at levels usually obtained only by insured transactions.

- On the heels of the Waterworks and Sewer System upgrade in Columbia, the PFM-Atlanta team was asked again in the spring of 2000 by the City to devise an upgrade strategy for the City's general obligation credit. *With PFM in the analytical first chair, the City achieved yet another upgrade to Aa2 from Aa3 from Moody's.* We take great pride in our service to the City and encourage you to contact either Mike Stewart (Assistant City Manager for Management Services - 803/733-8225) or Charlton deSaussure (Sinkler & Boyd, P.A. - 843/720-4420) with respect to our specific services on Columbia's behalf.
- In April of 1998, PFM was hired by the SC TIB to design a comprehensive business plan and ratings strategy which would optimize the timing and mix of bond issues so as to break into the "A" ratings category. As described further in our proposal, *PFM's efforts in conjunction with those of the SC TIB helped to secure very strong ratings of "A1" and "A" from Moody's and Fitch, respectively.* Since that time, PFM has assisted in the issuance of more than \$583 million in SC TIB revenue bonds which will benefit the Horry County RIDE Project through both direct funding and reimbursement of moneys previously advanced to the Project by the SC TIB.
- During 2000, PFM has assisted the South Carolina Department of Transportation in applying for a loan under the Transportation Infrastructure Financing and Innovation Act (or "TIFIA") from the U.S. Department of Transportation. The SC DOT has been approved for this loan which will be used on the Cooper River Bridges. PFM has been an early pioneer in structuring financings under TIFIA.
- Our southeast professionals now constitute nearly 15% of the firm's total professional staffing — a commitment of financial advisory personnel to a single region which is larger than the entire public finance departments of many national underwriting firms.
- Our Atlanta office has grown since 1997 from 2 to 5 individuals, including 4 professionals. In terms of professional staffing, this makes PFM larger than any independent, non-underwriting financial adviser located in South Carolina and the largest in the State of Georgia. All financial and investment advisory services provided to the County would be *managed and conducted* from our Atlanta office which is but a short drive to Walhalla. Our local professionals include a former CFO of the Metropolitan Atlanta Rapid Transit Authority and aerospace engineer, an attorney, a former investment banker, and a former student loan coordinator and member of the City of Pittsburgh's 1998-1999 Structural Revitalization Project Team. While I and my colleague Kristine Tallent would serve as the primary contacts for the County, we are prepared to commit all Atlanta and firm personnel to serving the County where circumstances warrant such staffing requirements.

We would enjoy the opportunity to present our credentials to the County in person but in the interim thank you again for the opportunity to provide you with the enclosed information.

Sincerely,



Branton J. Robertson, Esq.
Senior Managing Consultant

Enclosure

General Information

Description of the Firm

Public Financial Management, Inc., was founded in 1975 and has grown from a two-person, regional firm to a national organization with 26 partners and 208 employees (including 152 professionals) located in 19 offices nationwide. PFM was founded and has thrived on the sole principle of providing sound financial and management advice to municipal governments. We are different from traditional management consulting or accounting firms in that, after providing insightful analysis, we assist in the implementation of our recommendations. PFM believes in a hands on approach by providing a broad scope of services capable of addressing our clients' particular concerns. Our client base consists almost entirely of municipal governments. Therefore, we understand the consistent political and bureaucratic realities that impact policy and program implementation.

PFM is uniquely qualified to serve the Onondago County's needs. Because we have spent the last 25 years refining the techniques for formulating and implementing financing plans, developing and analyzing financing alternatives, determining the optimal method of sale for a particular issue (e.g., private placement, competitive, negotiated), structuring investment portfolios, working with rating agencies and credit enhancement firms, and conducting a wide array of financial analyses, the County would benefit in terms of both time and cost savings.

PFM is a full service financial advisor, providing all aspects of financial and investment consulting services as a non-underwriting participant in the public finance market. Our experience is broad and encompasses the entire spectrum of municipal finance. Providing financial and investment advisory services is all we do, and thus, it is the area in which we strive to be the best.

Types of Services Provided

PFM has three primary businesses: (i) transaction management related to debt issuance; (ii) investment advice and portfolio management for bond proceeds and working capital; and (iii) strategic municipal consulting related to operating and capital budgets. With this comprehensive orientation, PFM is unique among financial advisors, who more typically only manage debt transactions.

As stated above, PFM's only business is providing financial, investment and consulting advice to its clients. We are involved in the capital markets on a daily basis, and while we offer our clients professional resources that equal or surpass those of any investment bank, we do not trade securities for our own account or underwrite. Therefore, unlike an underwriting firm, which must at once meet the needs of both the seller and buyer of securities, PFM has no inherent conflict of interest. We serve only one interest, that of our municipal client.

Financial Advisor. As a financial advisor, PFM engages in capital planning, revenue forecasting and evaluation, resource allocation, debt management policy development and debt transaction management (including structuring, documentation and execution). PFM delivers an unmatched depth and breadth of experience and expertise that helps clients resolve the myriad technical and financial concerns they routinely confront during the capital formation process. Our national reputation and consistent growth, from \$5 billion in managed debt transactions in 1986 to \$13.67 billion in 1999, reflect our clients' recognition of our capabilities and the value we add. For any type of debt offering PFM can assist with structuring, rating agency and credit enhancement negotiations, underwriter selection (in the event of a negotiated transaction), pricing (for both competitively sold and negotiated transactions), and the solicitation of all necessary transaction participants (e.g., legal counsel, consulting engineers, printers, trustee, verification agents).

Investment Manager. As an investment manager, PFM brings a comprehensive spectrum of services to the business of money management. PFM manages both state-oriented investment pools and individual client portfolios designed to earn competitive yields, while maximizing safety and liquidity. Services include timely market-driven portfolio management, portfolio design, state-of-the-art accounting and arbitrage rebate calculation services. The value of this service to clients is evident in the growth of assets under our management, from \$1 billion in 1986 to over \$10 billion today.

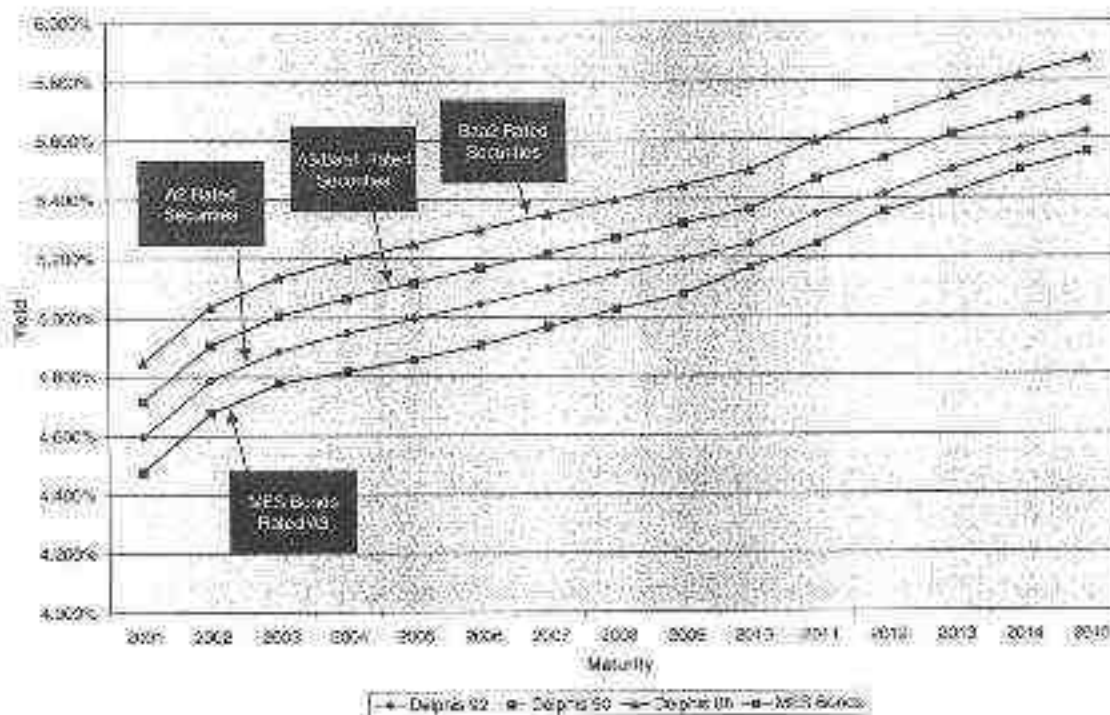
Strategic Consultant. As a strategic consultant, PFM brings its clients the most effective capital and operating budget advice available. We have a proven track record in using various techniques for performance management, benchmarking, revenue enhancement and privatization. Since 1993, PFM has helped clients (including Washington, D.C.; New Haven, Connecticut; Fulton County, Georgia; Los Angeles County, California; Na) eliminate billions of dollars of projected budget deficits without increasing taxes or reducing services.

track record in the area of ratings upgrades is a tough act to follow with our most recent success stories in the Atlanta office being the City of Columbia, SC and the Maryland Environmental Service f/b/o Cecil County, MD.

In September of 1999, the ratings expertise of the PFM-Atlanta team which would be assigned to Oconee County was utilized by the City of Columbia, SC on its issuance of \$61,125,000 in Waterworks and Sewer System Revenue Bonds, Series 1999. The result – an upgrade for the system from Aa3 to Aa2 from Moody's Investors Service, Inc. Among our efforts on the City's behalf, PFM (1) prepared a debt profile of the system which clearly demonstrated the City's responsible debt issuance practices for nearly a decade and a half, (2) reviewed historical operations to measure and demonstrate the inelasticity of user demand relative to previous water and sewer rate increases, (3) created an Excel-based revenue, expense, and debt service projection model to demonstrate debt service capacity of the system relative to current coverage requirements, and (4) created the electronic and hard copy rating agency presentations utilized during rating and insurer visits in New York. While sold without credit enhancement, the bonds priced at levels usually obtained only by insured transactions. On the heels of the Waterworks and Sewer System upgrade in Columbia, the PFM-Atlanta team was asked again in the spring of 2000 by the City to devise an upgrade strategy for the City's general obligation credit. With PFM in the analytical first chair, the City achieved yet another upgrade to Aa2 from Aa3 from Moody's.

In late June of 2000, PFM-Atlanta successfully negotiated a Moody's rating upgrade from Baa1 to A3 for the lease revenue security structure of Maryland Environmental Service (the "MES") Lease Revenue Bonds (Cecil County Landfill Project), Series 2000. The implications of this upgrade were significant. By penetrating the "A" rating category, the MES was able to attract an additional sector of municipal bond investors whose interest in the bonds at pricing drove yields down to levels typically obtained by securities rated Moody's A1 or better (e.g., insured transactions).

July 11, 2000 Municipal Market Yields
Delphis Handover indicates vs. MES Bonds



In addition to our recent ratings upgrade experience in the Atlanta office, the following bullets other notable ratings accomplishments:

Financial Advisor Results

Long-Term Municipal New Issues

dollars in millions - Source: Securities Data Company/The Bond Buyer

1995 Year- End Rank	1995 Year- End Rank	Ranking Category	Face Amount	No. of Issues
1st	1st	South Carolina	\$ 457.5	4
1st	1st	All Long-Term New Issues	13,079.3	250
1st	1st	Higher Education	881.0	20
1st	1st	Negotiated	10,459.3	253
1st	2nd	Northeast	6,911.4	127
1st	1st	Revenue	6,009.0	163
1st	1st	Taxable	1,419.9	11
1st	1st	Florida	4,425.5	69
1st	1st	Southeast	8,279.7	60
1st	1st	New Financing	8,343.3	202
1st	2nd	Solid Waste/Resource Recovery	237.4	4
2nd	1st	Education	2,108	89
2nd	2nd	Competitive	3,543.0	138
2nd	2nd	General Obligation	4,067.3	143
2nd	2nd	General Purpose	5,231.9	84
2nd	1st	Refunding	5,393.0	97
2nd	1st	Tax-Exempt	12,256.4	238
2nd	2nd	Transportation	1,594.7	17
2nd	3rd	Variable Rate	535.2	16
3rd	2nd	California	8,173.6	31
3rd	3rd	Health Care	1,272.7	18
3rd	2nd	Industrial Development	54.4	2
3rd	3rd	All Short-Term New Issues	838.6	15
3rd	3rd	Combined Utilities	245.3	3

dollars in millions - Source: Securities Data Company/The Bond Buyer

The growth in our practice has resulted in our constant participation in the capital markets ... on average, we oversee offerings in the primary debt markets at least four times each week. In addition, our active management of client asset portfolios, valued at more than \$10 billion, requires PFM to be an proactive participant in the government securities market on a daily basis as well. We recognize the important role that sound capital planning plays in executing prudent debt management for our municipal clients and, therefore, we offer our services to assist clients wanting a more long-term financial picture. PFM's investment advisory and arbitrage rebate services likewise represent the firm's commitment to the on-going needs of its clients. Because PFM is involved in the capital markets on behalf of our municipal clients practically everyday, we are able to offer our clients transaction resources that rival those of any investment banking firm, but without the conflicts of interest and biases that underwriting firms can bring to the table.

Provided within Appendix A of this proposal is a listing of PFM's South Carolina and southeastern U.S. (including South Carolina) experience over the past five years.

PFM Rating Agency and Upgrade Expertise

PFM has developed extensive experience working with the major national rating agencies and has a clear understanding of their analytical methodology. Over the past several years, PFM has submitted literally hundreds of financings to the rating agencies for their evaluation and developed very effective working relationships with Standard & Poor's Rating Group, Moody's Investors Service and Fitch, Inc. In addition, our

South Carolina Transportation Infrastructure Bank. In April of 1996, PFM was hired by the SC TIB to design a comprehensive business plan and ratings strategy which would optimize the timing and mix of bond issues so as to break into the "A" ratings category. As described in greater detail elsewhere in this proposal, PFM's efforts in conjunction with those of the SC TIB helped to secure very strong ratings of "A1" and "A" from Moody's and Fitch, respectively.

Michigan Department of Transportation. Michigan Department of Transportation was rated "AA-" by Standard & Poor's Corporation and Fitch. Moody's Investors Service, Inc. originally gave a "A1" rating, however, PFM's Atlanta office assisted with getting this rating upgraded to a "Aa3".

New Orleans Sewerage and Water Board. The Atlanta office presented a case to the rating agencies that the underlying credit of the Sewerage and Water Board was stronger than the general obligation of the City. Result was an upgrade of the Water and Sewer Bonds to A3/A/A- versus Baa2/BBB/NR for the City's G.O. debt.

Austin, Texas. PFM worked with the City to develop a comprehensive rating agency presentation consisting of on-site visits to Austin and formal credit rating presentations to each of the three rating agencies. This approach led to an upgrade in the City's General Obligation debt by Moody's Investors Service, Inc. from "A1" to "AA".

Bartlett, Tennessee. The City was upgraded by both Moody's Investors Service, Inc. and Standard & Poor's Corporation from "A1" and "A" to "Aa3" and "AA-" respectively, over a period of years as PFM assisted with the creation of the City's capital budget and implementation of strong financial management policies.

Chattanooga, Tennessee. PFM assisted the City of Chattanooga with obtaining two upgrades in its first debt issuance with PFM as financial advisor. Standard & Poor's Corporation upgraded the City's rating from "AA-" to "AA". Even though the City did not request a rating on its 1998 issue, Moody's Investors Service, Inc. revised its rating from "A1" to "Aa3". A first time rating of "AA-" was obtained from Fitch.

Broward County, Ft. Lauderdale-Hollywood International Airport. The Airport was upgraded by Standard & Poor's Corporation from "BBB+" to "A-" after PFM successfully implemented a debt restructuring in which high-coupon bonds were defeased and new long-term fixed-rate debt and a commercial paper program were added in order for the airport to complete its land acquisition program.

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Knox County, Tennessee. PFM assisted Knox County with obtaining an upgrade by Moody's Investors Service, Inc. from "Aa3" to "Aa2" following a failed attempt to consolidate the government with the City of Knoxville. Although PFM assisted in presenting a case that consolidated government would be a stronger credit than either one, both credits were upgraded individually.

Memphis Sewer System, Tennessee. With the assistance of PFM over a period of several years, the utility is now one of the highest-rated stand-alone sewer credits in the country ("AA+" from Standard & Poor Corporation and "Aa2" from Moody's Investors Service, Inc. and an initial rating from Fitch of "AA").

Orange County, Florida. PFM assisted the County's Solid Waste Facility with a bond credit rating upgrade by Moody's Investors Service, Inc. from "A" to "A1".

City of Philadelphia. The City's credit ratings reached all time lows in 1990 with a "B" rating from Moody's Investors Service, Inc. Investors Service, a "CCC" rating from Standard & Poor's Corporation, and a "B" rating from Fitch Investors Service. Due to the efforts and dedication of the Rendell administration to restore the City's fiscal solvency, along with PFM's guidance, the rating agencies have upgraded the City's credit ratings to the "BB" level.

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Philadelphia Water and Wastewater System. In addition to the City's rating upgrades mentioned above, other issues such as the Water and Wastewater issues also received upgrades. This particular issue was upgraded from "Baa" to "BAA1" by Moody's Investors Service, Inc.

U.S. Virgin Island Port Authority. PFM worked with the Authority and the territorial government to obtain investment grade ratings ("Baa" from Moody's Investors Service, Inc. and "BBB-" from Standard & Poor's Corporation) for an initial offering by the airport, overcoming the "Ba/B" rating of the government as a whole.

Likelihood of Rating Upgrade(s) in Oconee County

Parity exists between Oconee County's ratings from Moody's and S&P which stand at A2 and A, respectively. The County's desire to seek an upgrade from either or both rating agencies in 2001 is both wise and timely ... *wise* from the standpoint that the County has indicated in its RFP that it will be issuing general obligation debt which would be positively impacted in terms of pricing by a Moody's and/or S&P upgrade ... *timely* from the standpoint that Moody's current interest in South Carolina credits, recently reflected in its September 2000 Special Comment entitled "Stable to Improving Credit Quality for South Carolina's Largest Urban Areas", positions Oconee County before a receptive and knowledgeable audience.

As mentioned in our cover letter, PFM will be representing the Counties of Charleston and Beaufort this spring in general obligation rating upgrade(s) presentations to both Moody's and S&P ... not surprisingly, the very same analysts covering these PFM clients also cover Oconee County. In speaking with these individuals today (February 5, 2001), we believe the County may be well positioned for rating upgrade(s). Predicting the likelihood of such actions, however, goes beyond an assessment of your historical operations as depicted in the FY 2000 annual financial statements and Series 2000 Bonds preliminary official statement provided with Request for Proposals #00-26. For example, can the County demonstrate continued growth *and* diversification in its tax base which may not have been born out to the rating agencies in December of 2000 (i.e., the last time the County presented data to the rating agencies)? Can the County provide evidence to diminish concern over the fact that Duke Power's nuclear power facility represented more than one-third of the County's assessed valuation as of December of 2000? Did the results of the 2000 census show a material change in prior population estimates which serves to increase or decrease the value-, debt- and income-per capita calculations? Has the County previously created a color-coded debt profile similar to that provided in Appendix B of this proposal to

establish a ready understanding of your historical and present general obligation long term indebtedness? Did the County specifically ask for rating upgrade(s) in December of 2000 and craft specific arguments in support of such action(s)?

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There may be also be sound reasons for the County's pursuing a rating from Fitch – again, PFM would help the County to assess the benefits of such action.

Experience / Likelihood of Rating Upgrade(s)

PFM's Southeast/South Carolina Experience

PFM first began serving the southeastern United States in 1978 and opened the first of our six southeastern offices in Atlanta in 1983. Since that time, PFM's southeast practice has grown to include 22 full-time public finance professionals in locations throughout the region (Atlanta, Fort Myers, Memphis, Miami, Orlando and Sarasota). Our substantial dedication of personnel and resources to the region reflects our continuing commitment to providing municipalities in the southeast United States with the same high quality professional service that has allowed PFM to become the leading financial advisory firm in the nation. *Our southeast professionals constitute nearly 15% of the firm's total professional staffing — a commitment of financial advisory personnel to a single region which is larger than the entire public finance departments of many national underwriting firms.* Our Atlanta office was the first regional office to be established and would serve as the base of PFM's efforts on behalf of Oconee County.

PFM's southeast professionals have developed many creative and effective financing strategies to enable our clients to effectively utilize limited resources and revenues. These individuals in our six southeast offices have unrivaled experience in all facets of public finance and, when combined with the overall institutional resources of PFM nationwide, provide our clients with financial advice that is unsurpassed in its quality, timeliness and objectivity.

PFM has an impressive record of achievement in the southeast region and in the State of South Carolina. *For eight out of the last nine years (1992-1999), PFM has been ranked the #1 financial advisor in the southeast United States by the Securities Data Company (the exception being 1994 in which we ranked second).* During this period, PFM completed 449 transactions totaling more than \$26.5 billion in par amount. In 2000 alone, PFM completed 56 financings in the southeast United States with a par value of over \$3.4 billion to capture the leading position in the region for the fifth consecutive year.

1999 Southeast Long-Term Municipal New Issues
Source: Municipal Finance Administration
Source: The Securities Data Company

	# Transactions	Par Value (\$ Billions)
PFM	66	3,225.7
Pacific Power and Light Company	18	2,543.2
Wenger Keegan & Co., Inc.	20	1,453.0
Procter & Co.	19	1,207.5
BSAT Capital Markets	18	1,146.5
Global Firm & Co.	3	1,104.1
David Rauscher Incorporated	28	891.7
Waters & Huggins Co.	20	592.2
CGI Wilson Incorporated	26	522.8
J.P. Morgan Securities Inc.	1	46.7

Note: Ranking chart for 2000 not yet available.

PFM's South Carolina practice began in 1989 when the firm was retained by the Piedmont Municipal Power Agency ("PMPA") to provide financial and investment advisory services. Since that time, we have been privileged to be selected to serve the South Carolina Department of Transportation, the City of Columbia,

Georgetown Hospital, the South Carolina Transportation Infrastructure Bank (the "SC TIB"), Greenville Hospital System, Furman University, Union County Hospital District (Wallace Thomson Hospital), and the Palmetto Health Alliance. As an independent non-underwriting financial advisory firm, PFM's practice is driven not by transactions, but rather relationships. ... we take great pride in the fact that our first South Carolina client, the PMPA, continues to be our longest standing one in the State. In addition, our ongoing work for clients such as the SC TIB, City of Columbia, Charleston County, Georgetown Hospital, Furman University and others allows us to maintain a diverse and seasoned South Carolina practice which is difficult to match. Whether devising a successful ratings upgrade strategy for the City of Columbia, crafting a comprehensive business plan for the SC TIB, or analyzing banker services for Furman University, PFM prides itself on adding value to our South Carolina clients' bottom lines well before the issuance of debt. Please refer to the following narratives for specific examples of our non-transaction related experience with South Carolina entities:

Columbia, SC. Please refer to our discussion of PFM's rating agency and upgrade expertise beginning on page 7 of this proposal. **References:** Mike West, City of Columbia, Assistant City Manager for Management Services, P.O. Box 147, Columbia, SC 29217, 803/733-8225 or Charlton deSaussure, Sinkler & Boyd, P.A., 160 E. Bay Street, Charleston, SC 29401, 843/720-4420.

South Carolina Transportation Infrastructure Bank. PFM made recommendations as to SC TIB structure alternatives, and ultimately wrote the financial business plan that is allowing funding of critical transportation projects totaling over \$2 billion. Because of the financial pressures created by vast transportation infrastructure needs in this rapidly growing state, many of these projects could have been unfunded for years without the SC TIB.

The State of South Carolina General Assembly in 1997 passed the "South Carolina Transportation Infrastructure Bank Act" (Act 148) thereby creating the South Carolina Transportation Infrastructure Bank. PFM was retained as Financial Advisor to the SC TIB in April 1998 to assist in the development of its state infrastructure bank for the benefit of South Carolina transportation projects.

The primary purpose of the SC TIB is to select and assist in financing major qualified projects by providing loans and other assistance to governmental units and private entities for constructing and improving highway and transportation facilities necessary for public purposes including economic development. The SC TIB solicited applications from governmental units in South Carolina for eligible projects for which the SC TIB would consider providing financial assistance. Seven responsive applications were received. The Board ultimately approved SC TIB funding of approximately \$1.2 billion for the combined projects. Given the anticipated significant funding requirements over a short period of time, PFM created a business plan for the SC TIB. The business plan outlined the types of financial assistance considered, a leveraged revolving loan financial structure for the SC TIB, credit rating issues related to financial assistance, suggested project credit criteria, and the suggested administration for the Bank.

The SC TIB reviewed and approved PFM's suggested business plan utilizing the leveraged revolving loan concept. From the business plan, PFM developed a capital planning model to optimize the timing of bond issues as well as the mixture between revenue bonds and general obligation bonds given the unique cash flow constraints and project draw requirements of the SC TIB. The business plan and capital planning model provided a springboard into the development of the SC TIB's first revenue bond indenture. PFM then developed a rating strategy.

A feasible, somewhat conservative financial plan was required to achieve the desired "A" category ratings and to successfully market the Bonds. PFM solicited feedback from the rating agencies early in the process of developing the revenue bond indenture, as the 1998A Bonds represented the first issuance of Bonds by the SC TIB. Timing was critical, as the Bank had already advanced funds to a project. Furthermore, PFM recommended to the SC TIB to "tell the story" to potential investors and underwriters. Consequently, the SC TIB had extensive Rating Agency/Insurer visits to New York and participated in Investor Meetings in New

York, Boston, Chicago, and Charlotte. These Investor Meetings were designed to inform the investor community of the Bank's goals, objectives, and the first project and to stimulate demand for the Bank's initial bond offering via competitive sale.

As a result of these efforts and extensive discussions with the rating agencies, the SC TIB received credit ratings from Moody's and Fitch of A1 and A, respectively, and received a competitive insurance premium bid from MBLA. The SC TIB's \$275,000,000 Revenue Bonds, Series 1998A sold at very aggressive yields with a true interest cost of 4.3446% for a twenty-year maturity and priced through (lower yields than) the Municipal Market Data Revenue Insured Scale. An additional \$308,900,000 SC TIB Revenue Bonds, Series 1999A were sold in July 1999.

Piedmont Municipal Power Agency. The PMPA is a joint action agency that obtains all of its generation from partial ownership in a single nuclear plant. The plant was purchased from Duke Power with more than \$1 billion of tax-exempt financing when the cost of power and the growth in customer base were both expected to rise substantially. Over the years, however, rates have fallen and the anticipated customer growth never fully developed. As a result, PMPA is left with high cost load while its neighboring investor-owned utility (Duke Power) has been aggressively lowering its costs. To compound matters Duke has begun to poach industrial customers from PMPA service territory and local governments use sizeable transfers from electric departments to support General Fund activities.

As Duke Power became increasingly successful in acquiring new load within PMPA's service territory PFM began working with the Agency to develop a two-pronged strategy to meet the increasing competition. First, the Agency developed a comprehensive strategic plan to clearly define the severity of the problem to its members and develop a consensus among elected officials for the need to eliminate future General Fund transfers. Second, PFM worked with PMPA to develop a sweeping finance plan to restructure the Agency's billion of outstanding tax-exempt debt. The plan involved the advance refunding of non-callable debt in a low-to-high escrow-to-maturity transaction to create bond insurance recycling. The insurance recycling allows for the accelerated current refunding of bonds that would otherwise be uneconomic to refund thereby generating 13% present value savings. In addition, the Agency will be re-entering the short-term debt market with a \$125 million variable rate transaction. This transaction will be fully hedged with short-term assets. These actions enabled the Agency to preserve the corpus of the Rate Stabilization Fund and to focus its debt service savings in the years they have determined to be most critical for competition in South Carolina, the years 2000 to 2005.

With respect to the firm's South Carolina transaction history, PFM offers Oconee County a wealth of knowledge and experience which is difficult to match. Since 1989, PFM has assisted the Piedmont Municipal Power Agency in the issuance of more than \$1.47 billion in bonds; since October of 1998, we have served the South Carolina Transportation Infrastructure Bank on the issuance of more than \$583 million in revenue bonds; in October of 1999, we helped the City of Columbia on the issuance of more than \$61 million in waterworks and sewer system bonds; in March of 2000, we assisted the Palmetto Health Alliance with the execution of a fixed-to-floating rate interest rate swap (\$163,100,000 notional amount); late last year (September of 2000), we assisted the Union County Hospital District on the issuance of more than \$9.6 million in new money/refunding bonds. PFM is presently working on proposed transactions for Furman University (financing of central energy plant and dormitories), the City of Columbia (tax increment financing district and convention center financings), Greenville Hospital System, Charleston County (general obligation bonds) and Beaufort County (general obligation bonds).

The end result of our long-standing commitment to our South Carolina clients? *For each of the past five consecutive years (1996-2000), PFM was ranked the #1 financial advisor in South Carolina by the Securities Data Company.* During this period, PFM served as financial advisor on more than \$1.9 billion in primary offerings from South Carolina issuers with \$467,535,000 of these transactions occurring in 1999 and \$454,500,000 occurring in 2000.

1999 South Carolina Financial Adviser Rankings

National Municipal Financial Advisory Ranking
Source: The Bond Buyer/Securities Data Company

Ranking in millions

Public Financial Management ██████████ 207.5

Morgan Stanley Dean Witter ██████████ 103.8

A.G. Edwards & Sons, Inc. ██████████ 98.9

Ponder & Co. ██████████ 129.2

Merchant Capital Corporation ██████████ 118.8

Southern Municipal Advisors, Inc. ██████████ 83.0

Wedriva Securities Inc. ██████████ 54.1

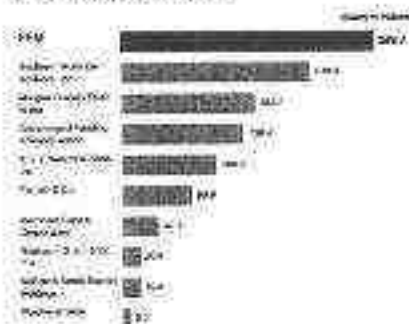
William R. Hough & Co. ██████████

Salomon Smith Barney ██████████ 37.4

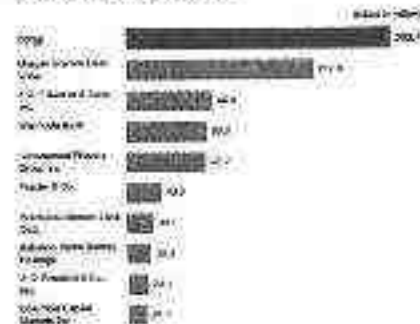
Note: Ranking chart for 2000 not yet available.

Moreover, in 1998, 1997 and 1996, PFM assisted South Carolina clients in the issuance of more than \$288 million, \$302 million and \$426 million in debt instruments, respectively (approximately 33%, 41% and 192% more than our closest competitor in each year).

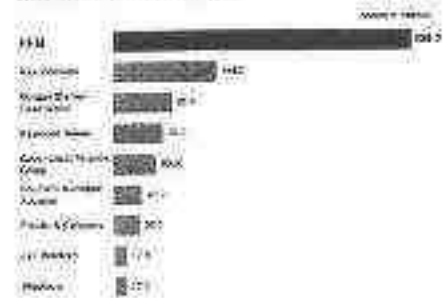
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by the Municipal Financial Advisory Ranking
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As a direct result of our substantial and long-standing South Carolina transaction practice, we know what characteristics municipal market participants look for in tax-exempt debt originating from South Carolina and are sensitive to the procedures and timing considerations which may impact future County offerings. We have demonstrated expertise in helping our South Carolina clients obtain their financial goals at the lowest possible cost and respectfully ask Oconee County for the opportunity to put our knowledge and expertise to work for you.

National Record of Achievement

Since 1984 when rankings of financial advisors, including investment/commercial banks and independent firms, were first published, PFM has consistently ranked among the top ten firms each year. Our experience is broad and encompasses the entire spectrum of municipal finance. More pertinent to the County's consideration, in 1999 we ranked first in 11 municipal industry transaction categories (including southeast, South Carolina and negotiated issues) and second in 8 other categories (including competitively sold transactions, refundings, and general obligation bonds).

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Assigned Personnel

Brenton J. Robertson, Esq.
Senior Managing Consultant
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Kristine Tallent
Consultant
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tallentk@publicfm.com

In his eighth year with PFM, Mr. Robertson has served clients nationwide from the firm's Philadelphia (PA), Fort Myers (FL), Newport Beach (CA) and Atlanta (GA) offices. Mr. Robertson serves as primary contact and project manager for the firm's efforts on behalf of the City of Columbia and Charleston County and acts in a similar capacity for several accounts outside South Carolina (e.g., Gwinnett County, Georgia). Mr. Robertson would serve as Oconee County's project manager/day-to-day contact and would be supported by Ms. Tallent. Mr. Robertson specializes in transaction management (including ratings upgrades), financial modeling, cashflow-projections, feasibility studies, negotiated and competitive transactions, and the integration of short- and long-term financing strategies within long-term capital and equipment plans. Mr. Robertson is proficient in a variety of financial software programs and crafts computer models which are specific to each client's needs. Ms. Tallent works closely with Mr. Robertson on several accounts managed from our Atlanta office and would similarly support the firm's efforts on behalf of Oconee County.

As stated in our cover letter, all financial and investment advisory services provided to the County would be managed and conducted from our Atlanta office which is but a short drive to Walthalla. Resumes for Mr. Robertson and Ms. Tallent are provided below.

Brenton J. Robertson, Esq.

Senior Managing Consultant

Mr. Robertson's initial tenure with PFM from 1990 to 1992 as a Financial Analyst placed him in the firm's Philadelphia (PA) and Fort Myers (FL) offices. During that time, Mr. Robertson provided technical/financial analysis and support to municipalities and state agencies on a variety of projects including jails, solid waste and water treatment facilities, toll roads and bridges, schools, and convention centers. Mr. Robertson gained significant experience during these years in both negotiated and competitive transactions for Florida clients including the Counties of Lee, Orange, Alachua, Monroe, Lake, and Clay and the Cities of New Port Richey and Marco Island.

From 1992 to 1995, Mr. Robertson studied law at Southern Methodist University and clerked for national law firms (e.g., Kutak Rock) which specialize in public finance and public policy. Since resuming his career at PFM in 1995 as a Consultant in the firm's Newport Beach (CA) office and as a Senior Managing Consultant in PFM's Atlanta (GA) office, Mr. Robertson has worked on projects for the Cities of Irvine, CA (general obligation refunding), Coronado, CA (storm drainage system and golf course projects, tax allocation bonds refunding), Folsom, CA (recreational facilities and school projects), Poway, CA (community facilities district financing, redevelopment district sheriff's substation and water treatment plant projects, general obligation refunding), New Orleans, LA (water, drainage and sewerage system improvement bonds), Columbia, SC (1999 water and sewer system transaction, tax increment financing analysis, 2000 water and sewer system ratings upgrade), East Point, GA (revenue and customer usage rate analysis for participation in the City of Atlanta's expansion and improvement of the wastewater treatment system), and Bowdon, GA (auditorium and gymnasium project). Mr. Robertson has also provided project support to the San Diego County Association of Governments/San Diego County Regional Transportation Commission (sales tax revenue bonds), the Minnesota and Arizona Departments of Transportation (privatized toll facilities feasibility studies), the California Economic Development Finance Authority (blueprint report for implementation of State Infrastructure Bank), Orange County, CA (Theo Lacy

Jail renovation/expansion feasibility study), the Orange County Transportation Authority (HOT lanes feasibility studies), the Maryland Transportation Authority (Passenger Facilities Charges leveraging analyses), the Maryland Environmental Service (1999 and 2000 landfill transactions), the New Orleans Aviation Board (new money and refunding revenue bonds), the Northern Virginia Transportation District Commission (1997 acquisition of high capacity bi-level commuter railcars f/b/o the Virginia Railway Express, 1998 refunding, 1999 DSRF surety substitution and GIC liquidation) and the Mackinac Bridge Authority, MI (strategic planning and creation of capital/operations models). Presently, Mr. Robertson serves as Project Manager to Gwinnett County (GA), Charleston County (SC), Columbia (SC) and provides ongoing technical support to the Maryland Transportation Authority, the Maryland Environmental Service, and the Mackinac Bridge Authority.

Apart from his responsibilities with PFM, Mr. Robertson has also been retained as a public finance technical advisor in the State of Arizona for securities fraud litigation and by small and mid-size municipalities contemplating the design/construction or purchase of water collection/treatment systems. Mr. Robertson has also developed cashflow/budget models for the Cobb-Marionetta Good Samaritan Shelter, Inc.

Mr. Robertson was named to the Order of the Barristers upon receiving his Juris Doctor from SMU and graduated Phi Beta Kappa and with Distinction from the University of North Carolina at Chapel Hill. Mr. Robertson is admitted to practice in the State Bar of Texas and is an Associate Member of the National Association of Bond Lawyers and the State Bar of Georgia.

Kristine Tallent**Consultant**

Ms. Tallent is a Consultant in the Atlanta office, joining PFM in 1999. She has provided analytical and research support for both general municipal governments and transportation agencies including Hillsborough County (FL), City of New Orleans (LA), DeKalb County (GA), Baltimore County Revenue Authority (MD), Maryland Department of Transportation and Michigan Department of Transportation. Prior to joining the firm, she worked with the development of a Strategic Financial Revitalization plan for the City of Pittsburgh, sponsored by the H. John Heinz III School of Public Policy at Carnegie Mellon University.

She holds a bachelor of arts degree in economics from Maryville College, (TN), and a master of science in public policy from Carnegie Mellon University.

Cost Proposal

PFM's proposes the following firm fixed fee (inclusive of expenses) for a ratings upgrade strategy and execution on behalf of the County:

PFMer	Hourly Rate	Estimated Hours	Total Fee	Estimated Expenses	
				Ratings Presentations Held in County	Ratings Presentations Held in NY
Brenton J. Robertson, Esq.	\$ 195	50.00	\$ 9,750	\$ 750	\$ 2,500
Kristinn Tallent	\$ 180	30.00	\$ 5,400	\$ -	\$ -
Total			\$ 15,150	\$ 750	\$ 2,500
Ratings Presentations Held in County				\$ 15,900	
Ratings Presentations Held in NY					\$ 17,850

PFM would absorb all billable hours and expenses which exceed the fixed fees and expenses quoted above. The fees quoted above do not include PFM's provision of financial advisory services on the County's anticipated offering of general obligation bonds in June-July of 2001. PFM would be honored to serve the County's needs with respect to this transaction and would be happy to provide a separate fee quote upon request.

Appendix A

PFM's Southeast Transaction Experience

October 1995 to Present

Client Name	Location	PFM Role	Services Provided	Key Personnel	Start Date	End Date
City of Atlanta	Atlanta, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
State of Georgia	Atlanta, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Columbus	Columbus, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Fayetteville	Fayetteville, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Marietta	Marietta, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Milledgeville	Milledgeville, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Newnan	Newnan, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Peachtree City	Peachtree City, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Roswell	Roswell, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Stone Mountain	Stone Mountain, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Suwanee	Suwanee, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Tucker	Tucker, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Union City	Union City, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Woodstock	Woodstock, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Alpharetta	Alpharetta, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Avondale Estates	Avondale Estates, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Canton	Canton, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Chamblee	Chamblee, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Conley	Conley, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Decatur	Decatur, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Dunwoody	Dunwoody, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of East Point	East Point, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Eastman	Eastman, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Elmhurst	Elmhurst, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Forest Park	Forest Park, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Gresham Park	Gresham Park, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Kennesaw	Kennesaw, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Lake Park	Lake Park, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Lawtonville	Lawtonville, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Lithia Springs	Lithia Springs, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Loganville	Loganville, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of McDonough	McDonough, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Norcross	Norcross, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Oakwood	Oakwood, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Oconee County	Oconee County, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Oglethorpe	Oglethorpe, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Oklawaha	Oklawaha, GA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Outhello	Outhello, GA	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Pahrump	Pahrump, NV	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Paradise	Paradise, NV	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Primm	Primm, NV	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Searchlight	Searchlight, NV	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Silverado	Silverado, NV	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Tonopah	Tonopah, NV	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Tropic	Tropic, NV	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Verdi	Verdi, NV	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Virginia	Virginia, NV	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Wells	Wells, NV	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of White Pine	White Pine, NV	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Yerington	Yerington, NV	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Yuba	Yuba, CA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Yuba City	Yuba City, TX	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Yuba County	Yuba County, CA	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present
City of Yuba Falls	Yuba Falls, OR	Financial Reporting	Financial Reporting, Internal Controls	Jane Doe	1995	Present
City of Yuba Springs	Yuba Springs, TX	Financial Reporting	Financial Reporting, Internal Controls	John Smith	1995	Present

PFM's Southend Transaction Experience

October 1992 to Present

Client Name	Project Name	Client Contact	PFM Contact	Project Dates	Project Description	Client Industry	Client Size	PFM Role	Key Deliverables	Client Location
The Home Depot	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 15%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Atlanta, GA
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Atlanta, GA
	Logistics Network	John Smith	Jane Doe	1994-1995	Streamlined shipping routes, improving delivery times.	Retail	Large	Supply Chain	Inventory Management, Logistics	Atlanta, GA
	Customer Service Improvement	John Smith	Jane Doe	1995-1996	Enhanced customer service through better inventory availability.	Retail	Large	Supply Chain	Inventory Management, Logistics	Atlanta, GA
Walmart	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 10%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Bentonville, AR
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Bentonville, AR
	Logistics Network	John Smith	Jane Doe	1994-1995	Streamlined shipping routes, improving delivery times.	Retail	Large	Supply Chain	Inventory Management, Logistics	Bentonville, AR
Target	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 12%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Minnetonka, MN
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Minnetonka, MN
Kroger	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 8%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Cincinnati, OH
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Cincinnati, OH
Publix	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 10%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL
Hannaford	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 10%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Greenville, SC
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Greenville, SC
Publix Super Markets	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 10%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL
Publix Super Markets	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 10%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL
Publix Super Markets	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 10%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL
Publix Super Markets	Supply Chain Optimization	John Smith	Jane Doe	1992-1993	Optimized distribution network, reducing costs by 10%.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL
	Inventory Management	John Smith	Jane Doe	1993-1994	Implemented just-in-time inventory system.	Retail	Large	Supply Chain	Inventory Management, Logistics	Jacksonville, FL

PFM's Southeast Transaction Experience

October 1995 to Present

Client Name	Address	City	State	Year	Account Type	Product	Value	Notes
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	1995	Banking	Operating	\$100M	Initial setup and ongoing support.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	1996	Banking	Operating	\$100M	Continued support and optimization.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	1997	Banking	Operating	\$100M	System upgrade and integration.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	1998	Banking	Operating	\$100M	Enhanced security and disaster recovery.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	1999	Banking	Operating	\$100M	Compliance updates and reporting.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2000	Banking	Operating	\$100M	Integration with other corporate systems.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2001	Banking	Operating	\$100M	Performance optimization and scaling.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2002	Banking	Operating	\$100M	Advanced analytics and reporting tools.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2003	Banking	Operating	\$100M	Cloud migration and hybrid architecture.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2004	Banking	Operating	\$100M	Mobile application development.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2005	Banking	Operating	\$100M	AI-driven fraud detection and risk management.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2006	Banking	Operating	\$100M	Blockchain integration for secure transactions.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2007	Banking	Operating	\$100M	Big data analytics for customer insights.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2008	Banking	Operating	\$100M	Enhanced mobile app features and user experience.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2009	Banking	Operating	\$100M	Robo-advisor implementation for wealth management.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2010	Banking	Operating	\$100M	Advanced risk modeling and predictive analytics.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2011	Banking	Operating	\$100M	Integration with social media and digital marketing.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2012	Banking	Operating	\$100M	Enhanced data privacy and GDPR compliance.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2013	Banking	Operating	\$100M	Advanced cybersecurity measures and threat intelligence.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2014	Banking	Operating	\$100M	AI-powered customer service chatbots.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2015	Banking	Operating	\$100M	Blockchain-based digital identity solutions.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2016	Banking	Operating	\$100M	Enhanced data governance and master data management.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2017	Banking	Operating	\$100M	Advanced machine learning for fraud detection.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2018	Banking	Operating	\$100M	Integration with IoT devices for smart banking.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2019	Banking	Operating	\$100M	Enhanced digital wallet and contactless payments.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2020	Banking	Operating	\$100M	Advanced cloud migration and multi-cloud strategy.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2021	Banking	Operating	\$100M	Enhanced digital marketing and personalization.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2022	Banking	Operating	\$100M	Advanced data science and analytics for business growth.
Atlanta Braves	755 Peachtree Street, N.W.	Atlanta	GA	2023	Banking	Operating	\$100M	Enhanced digital security and zero-trust architecture.

PFM's Southeast Transaction Experience

October 1995 to Present

Client Name	Location	Year	Transaction Type	Value	PFM Role	Outcome
1. American Express	Atlanta, GA	1995	Initial Audit	\$100M	Lead Auditor	Successful completion of initial audit
2. American Express	Atlanta, GA	1996	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
3. American Express	Atlanta, GA	1997	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
4. American Express	Atlanta, GA	1998	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
5. American Express	Atlanta, GA	1999	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
6. American Express	Atlanta, GA	2000	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
7. American Express	Atlanta, GA	2001	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
8. American Express	Atlanta, GA	2002	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
9. American Express	Atlanta, GA	2003	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
10. American Express	Atlanta, GA	2004	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
11. American Express	Atlanta, GA	2005	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
12. American Express	Atlanta, GA	2006	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
13. American Express	Atlanta, GA	2007	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
14. American Express	Atlanta, GA	2008	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
15. American Express	Atlanta, GA	2009	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
16. American Express	Atlanta, GA	2010	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
17. American Express	Atlanta, GA	2011	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
18. American Express	Atlanta, GA	2012	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
19. American Express	Atlanta, GA	2013	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
20. American Express	Atlanta, GA	2014	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
21. American Express	Atlanta, GA	2015	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
22. American Express	Atlanta, GA	2016	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
23. American Express	Atlanta, GA	2017	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
24. American Express	Atlanta, GA	2018	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
25. American Express	Atlanta, GA	2019	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
26. American Express	Atlanta, GA	2020	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
27. American Express	Atlanta, GA	2021	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
28. American Express	Atlanta, GA	2022	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
29. American Express	Atlanta, GA	2023	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit
30. American Express	Atlanta, GA	2024	Annual Audit	\$100M	Lead Auditor	Successful completion of annual audit

PRM's Southeast Transaction Experience

October 1995 to Present

Client Name	PRM Location	PRM Office	PRM Contact	Client Contact	Transaction Type	Value	Status
1. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
2. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
3. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
4. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
5. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
6. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
7. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
8. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
9. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
10. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
11. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
12. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
13. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
14. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
15. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
16. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
17. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
18. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
19. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed
20. American Express	Atlanta, GA	Atlanta, GA	John Smith	John Smith	Corporate Finance	\$100,000,000	Completed

PFM's Southeast Transaction Experience

October 1995 to Present

Client Name	Address	Phone	Service Type	Client Contact	PFM Contact	Start Date	End Date	Assets Under Management	Key Services
State Street Bank, Boston, MA	100 State Street, Boston, MA 02109	(617) 552-1100	Full Service	John Smith	John Smith	1995	Present	\$1.2 Billion	Asset Management, Wealth Management, Investment Management
Bank of America, Charlotte, NC	100 Bank of America Building, Charlotte, NC 28202	(704) 383-1000	Full Service	Jane Doe	Jane Doe	1995	Present	\$800 Million	Asset Management, Wealth Management, Investment Management
Wells Fargo Bank, San Francisco, CA	400 Montgomery Street, San Francisco, CA 94104	(415) 774-1000	Full Service	Mike Johnson	Mike Johnson	1995	Present	\$600 Million	Asset Management, Wealth Management, Investment Management
JP Morgan Chase, New York, NY	60 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	Sarah Lee	Sarah Lee	1995	Present	\$500 Million	Asset Management, Wealth Management, Investment Management
Bank of Montreal, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	David Kim	David Kim	1995	Present	\$400 Million	Asset Management, Wealth Management, Investment Management
Bank of America, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	Emily White	Emily White	1995	Present	\$300 Million	Asset Management, Wealth Management, Investment Management
Bank of America, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	Robert Brown	Robert Brown	1995	Present	\$200 Million	Asset Management, Wealth Management, Investment Management
Bank of America, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	Laura Green	Laura Green	1995	Present	\$150 Million	Asset Management, Wealth Management, Investment Management
Bank of America, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	James Black	James Black	1995	Present	\$100 Million	Asset Management, Wealth Management, Investment Management
Bank of America, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	Patricia Gray	Patricia Gray	1995	Present	\$80 Million	Asset Management, Wealth Management, Investment Management
Bank of America, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	Christopher White	Christopher White	1995	Present	\$60 Million	Asset Management, Wealth Management, Investment Management
Bank of America, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	Michelle Brown	Michelle Brown	1995	Present	\$40 Million	Asset Management, Wealth Management, Investment Management
Bank of America, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	Kevin Green	Kevin Green	1995	Present	\$20 Million	Asset Management, Wealth Management, Investment Management
Bank of America, New York, NY	100 Wall Street, New York, NY 10005	(212) 850-1000	Full Service	Stephanie White	Stephanie White	1995	Present	\$10 Million	Asset Management, Wealth Management, Investment Management

PFM is a leading provider of financial services, offering a wide range of products and services to meet the needs of our clients. Our experienced professionals are committed to providing exceptional service and expertise in all aspects of our business.

PFMI's Southeast Transaction Experience

October 1995 to Present

Client Name	Client Address	Client Phone	Client Fax	Client Email	Client Website	Client Industry	Client Size	Client Type	Client Status	Client Contact	Client Contact Title	Client Contact Phone	Client Contact Email	Client Contact Website	Client Contact Address	Client Contact City	Client Contact State	Client Contact Zip	Client Contact Country	Client Contact Language	Client Contact Currency	Client Contact Timezone	Client Contact Calendar	Client Contact Time	Client Contact Date	Client Contact Timezone	Client Contact Calendar	Client Contact Time	Client Contact Date
1. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	
2. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	
3. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	
4. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	
5. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	
6. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	
7. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	
8. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	
9. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	
10. Bank of America	100 N. Main Street, Charlotte, NC 28202	(704) 383-1000	(704) 383-1000	bankofamerica.com	www.bankofamerica.com	Banking	\$100 Billion	Public	Active	John Smith	VP	(704) 383-1000	john.smith@bankofamerica.com	www.bankofamerica.com	100 N. Main Street	Charlotte	NC	28202	USA	English	USD	EST	EST	10:00 AM	EST	EST	10:00 AM	EST	

Appendix B

SMA

February 6, 2001

Marianne A. Dillard
Procurement Director
Oconee County Procurement Office
415 South Pine Street
Room 107
Walhalla, South Carolina 29691

Dear Ms. Dillard:

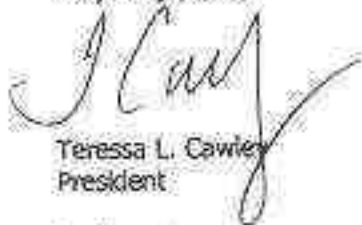
Southern Municipal Advisors, Inc. ("SMA") is pleased to submit its proposal to serve Oconee County (the "County") as its independent financial advisor. As you will see herein, SMA is uniquely qualified not only to assist the County throughout the rating application process, but we are also committed to providing the County with personal and immediate attention to your needs.

SMA's knowledge of the County's financial position, combined with our extensive municipal expertise and our relationships with the financial markets will provide added strength to the County's financial team. SMA prides itself in successfully representing its clients in achieving rating upgrades that ultimately result in direct benefit to our clients' taxpayers. This representation includes Greenville County, the first and only South Carolina county to ever receive the esteemed Aaa/AAA/AAA rating.

SMA is a woman-owned business enterprise specializing exclusively in providing independent financial advisory services to governmental entities such as the County. The professionals dedicated to the County have over 45 years experience in the public finance arena.

We look forward to the opportunity to serve as the County's financial advisor. If you should have any questions, or I can be of any assistance, please do not hesitate to contact me.

Very truly yours,



Teressa L. Cawley
President

Enclosure
TLC:nn

- Turnberry Plaza - 2875 Northeast 191 Street, Suite 668 - North Miami Beach, Florida 33180 - Telephone (305) 937-5181 - Telefax (305) 937-5182
- 2540 Northwest 24th Street - Boca Raton, Florida 33434 - Telephone (561) 863-2920 - Telefax (561) 863-2921
- 3414 Peachtree Road, NE, Suite 660 - Atlanta, Georgia 30326 - Telephone (404) 848-9071 - Telefax (404) 812-3794
- 551 McCarter Trail - Lexington, South Carolina 29073 - Telephone (803) 556-9299 - Telefax (803) 951-3657

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► Southern Municipal Advisors, Inc. ("SMA"), is a woman-owned business enterprise, specializing exclusively in providing independent financial advisory services to governmental entities such as Oconee County (the "County"). SMA does not participate in the underwriting or selling of municipal securities. SMA serves or has served as financial advisor to governmental entities throughout the Southeast.

Teressa Cawley, founder and President of SMA, has spent the past sixteen years as an investment banker and financial advisor serving governmental entities. SMA professionals have combined over 45 years experience in public finance. Under Ms. Cawley's leadership SMA provides its clients with the most comprehensive independent financial advisory services available.

SMA provides a wealth of financial expertise with a personal touch. Our clients always know the individual who serves their account, and they receive immediate responses to their issues. SMA deliberately limits its client base and only enters into engagements that will provide the client with attention on an immediate basis. The client always comes first at SMA.

The diverse and innovative experience within SMA includes the technical ability to structure both competitive and negotiated issues which utilize tax-exempt and taxable financing vehicles for new money and refunding bond issues.

SMA professionals have structured general obligation bonds; revenue bonds; certificates of participation; commercial paper, and bond revenue and tax anticipation notes. This experience includes serving as financial advisor for projects pertaining to solid waste management systems including waste-to-energy, landfilling, recycling and composting facilities; administration buildings; criminal justice facilities; water, wastewater and stormwater; sports arenas, performing arts centers and convention centers; parking facilities; health care facilities; educational facilities and tax increment districts.

Not only do we possess vast experience working with multiple financing structures, but we also have significant expertise in assisting local government with long-term capital improvement programs; reviewing economic development and its associated impact on local government; assessing public fleet management systems; crafting operating budgets and maintaining adherence to budgetary objectives; creating and updating investment management policies; and serving as the issuer's liaison with the rating agencies and the credit markets by keeping them updated on a regular basis. SMA would truly enter into a partnership with Oconee County.

SMA is committed to helping throughout the rating application process including the issuance process for the general obligation bonds. Although every issuer has unique requirements, there are specific services which SMA has developed over the course of its service to its clients which you may wish to consider. Our assignment with the County will involve:

- ▶ long-term financial planning and development of a capital improvement program
- ▶ evaluation of capital needs and available resources
- ▶ management of bond issue working group
- ▶ management of rating agency and credit enhancement communications
- ▶ oversee bond sale
- ▶ reinvestment of bond proceeds
- ▶ continuous monitoring of conditions in the capital markets

SMA's Overview of Services

Shown below is a summary of services that SMA typically provides as Financial Advisor. As we work with the County we will fine tune the services to specifically match the client's needs.

- ▶ Review the County's annual budget, capital plans, if available; and historical comprehensive annual financial reports in order to make recommendations regarding present and future conditions.
- ▶ Assist in the development of a long-term capital improvement program and the implementation of various financial policies.
- ▶ Recommend appropriate financing structures for proposed projects and provide

the client with information regarding innovative structures of similar financing programs utilized by other issuers.

- ▶ Assist the County with cash flow forecasts for proposed issues addressing debt service requirements, debt service maturities, debt service coverage requirements, redemption provisions and their possible effect upon pricing, and available sources of funding.
- ▶ Assist the County in the rating and the bond insurance application process relating to each bond issue and serve as an intermediary for both processes by working directly with the rating agencies and bond insurers.
- ▶ Oversee the issuance of the new money bond issues which will include financial modeling to obtain the most cost-effective structure and recommending necessary terms, conditions, provisions and covenants to be used in the bond documents. Advise the County on the optimization and timing for the issuance of new money bonds and the marketing of those bonds. Advise the County when to issue competitive or negotiated bonds, when to issue variable or fixed rate bonds and when to utilize derivative products.
- ▶ Provide expertise during the selection of a financing team which may include, but not be limited to, underwriters, placement agents, printers, trustee, registrar and paying agent and other financial intermediaries.
- ▶ Assist in the preparation and printing of the preliminary and final official statements.
- ▶ Oversee the actual pricing or public bid opening of each bond issue and advise as to the market timing decisions.

▶ Serve as agent for the bidding of any investment contracts.

▶ Assist the County at bond closings and coordinate signing of documents, wiring of funds, receipt of ratings and bond insurance policies, delivery of the final OS and any other closing tasks.

▶ Provide continued service to the County after the closing of the bond issue to apprise of any new products and possible restructuring or refunding opportunities in the market.

Extensive Pricing Coverage

Of additional interest to the County is SMA's comprehensive coverage of the pricing or public bid opening. For many years following the pricing of a bond issue, the County will find it necessary to reference various issues surrounding the financing.

Within two weeks of the closing of a transaction, SMA will provide the client with a Pricing Book that provides the client with valuable information and typically includes the following:

- ▶ Breakdown of Sales by Purchaser
- ▶ Bloomberg Municipal Calendar for Comparable Financings Priced on the Same Pricing Day
- ▶ Various Bond Buyer Articles and the Bond Buyer Yields for Pricing Day
- ▶ Final Bond Slizing
- ▶ Debt Service Schedules
- ▶ Savings Analysis (if applicable)
- ▶ Escrow Defeasance Requirements, Cost, Cash Flow, Sufficiency and Yield (if applicable)

- ▶ Investment Contract Results (if applicable)
- ▶ Verification Report (if applicable)
- ▶ Order Sheets and Final Allocations
- ▶ NRMSR Receipts
- ▶ Team Distribution List



Overview of SMA's Rating Expertise

SMA believes that the rating process is one of the most critical areas of the entire financing process, and we devote significant amounts of time and resources to guarantee that we provide the highest level of service to the rating process. We are convinced that a financial advisor's in-depth knowledge of the entire rating process is paramount to the ability of the issuer to achieve its desired rating level.

SMA professionals have extensive experience in communicating both the credit of the issuer and the nature of the security with the rating agencies. This experience includes presenting municipal entities for the application of their first rating, presenting investment grade municipal entities for a rating upgrade and representing Aaa / AAA / AAA rated entities to receive a rating confirmation. We are recognized by the rating agencies for our expertise, innovation and credibility in the rating process. We have very strong working relationships with the rating agency managers who are responsible for the Southeastern United States. We have successfully obtained the highest possible credit ratings for our clients while increasing the understanding of each municipality's unique attributes.

Highlights of the Rating Process

SMA will provide direction in the planning, preparation and dissemination of all presentation materials. As financial advisor, we must always strive for the highest possible credit rating for the County. This three-fold effort includes: 1) ensuring that the information given to the rating agencies presents the most complete and persuasive picture of the County, 2) anticipating the issues and questions that may arise when the rating agencies review the County's credit, and 3) working with the County to make changes to improve its credit profile.

As financial advisor, we must also understand the environment within which the County is operating. SMA will work directly with the County staff to implement an achievable plan of action to ensure the County's long-term health, while maximizing the County's credit standing with the rating agencies and investment community. Because of SMA's extensive rating experience, we can identify what changes will be needed by the County for a particular rating or rating upgrade consideration.

We will accumulate data and prepare the rating presentation to give a complete picture of the County, its financial condition and its proposed capital plans. To further assist the rating agencies and the County in the evaluation of credit strengths and weaknesses, SMA has developed qualitative and quantitative medians of performance for a variety of financial, operating and debt statistics. There are times when fiscal and/or policy changes may be necessary in order to improve or retain an issuer's credit rating. A thorough analysis of the feasibility of such changes and the impact such changes would have upon the County's desired credit rating level will be undertaken. Through this analysis, the County will be able to demonstrate to the rating agencies its ability and willingness to incorporate feasible alternatives.

Specific Issues Related to the Oconee County Rating Review Process

The key areas of the County that the rating agencies will review during the rating process are:

- ▶ Management stability
- ▶ Council policy
- ▶ Solid capital improvement program
- ▶ Operating budget
- ▶ Fund balance policy
- ▶ Demographics
- ▶ Economy





The County has much control in some of the areas mentioned above and less control in other areas. We will provide guidance to the County as to the issues related to management stability and Council policy. We will review the County's operating budget and make any necessary suggestions that might impact the rating process. It is our understanding that the County does not presently have a long-term capital improvement program ("CIP"). SMA will work with County officials and staff to develop and implement a CIP prior to the rating review process. The CIP is critical to the review process as it will provide the framework within which the County will operate to achieve its plans within its budgetary constraints.

The County can set policy that may impact the demographics and economy of the County, however, these are areas that are much harder for the County to change. SMA will complete a very extensive review of the demographics and economy of the area. We will gather information from the County, the local Chamber of Commerce, the Appalachian Council of Governments and the State. We will then take all of the information and assemble it in a fashion that the rating agencies are accustomed to in order to present the County in the most favorable light. Oftentimes, we are able to mitigate rating agency concerns by having the research data necessary to present the County's case in a different light. This is also a critical area of the review process and oftentimes overlooked because it is such an in-depth and time-consuming process. We have found that by going this extra distance that it can mean the difference in the ultimate rating level assigned to the credit.

In working with the County to maintain and/or enhance its ratings, SMA will compile data on similar issuers, as well as financings similar to those being contemplated, enabling direct comparisons of numerous quantitative variables relating to each issuer's rating.

Utilization of this information increases the rating agencies' understanding of the County in the context of comparable municipalities or similarly-rated issuers.

Likelihood of Oconee County's Receiving a Rating Upgrade

Based upon the information included in the Request for Proposals, it is very difficult to determine whether the County will qualify for a rating upgrade. As you read in the previous section, there are many issues that must be considered in addition to the County's financial statements and financial position. The County's strong fund balance position has been steadily increasing over the past several years and the County debt burden is low. This is definitely in the County's favor because you have a strong base from which to build.

However, there are other specific areas to consider. The Council must be willing to implement necessary changes including the development and adoption of a long-term CIP and various policies in order to provide the framework for continued and future stability. SMA will suggest the necessary changes, but ultimately the County must decide on its implementation. It also appears that there is limited industrial and commercial diversification. As we discussed above, we will complete an extensive review of the demographics and economy. Only after compiling this information will we be able to assess the ability to mitigate some of the rating concerns and assist the County in developing a long-term plan to assist in increasing diversification in the County.

Given that the County is presently in the "A" rated category, there is certainly a possibility for a rating upgrade. A couple of months of hard work will provide us with the ability to give you a clearer answer regarding the possibility for a rating upgrade and the ultimate rating category goal.



Demonstration of SMA's Upstate Rating Upgrade Experience

In large part, due to the efforts described in the previous section, SMA managed the entire rating application process in which Greenville County was upgraded by Moody's Investors Services, Standard & Poor's and Fitch from Aa/AA/AA to Aa1/AA+/AA+, respectively. In August 1999 both Standard and Poor's and Fitch upgraded Greenville County from AA+ to AAA, and Moody's upgraded the County from Aa1 to Aaa in June 2000. Greenville County is the only local South Carolina jurisdiction to achieve this distinction.

SMA recently led the City of Simpsonville's application and presentation process for the City's first underlying general obligation bond rating, and the City ultimately received an A+ / A2 / A+ from Fitch, Moody's and Standard & Poor's, respectively. With the City's recent issuance of Certificates of Participation, after much work by SMA with the rating agencies, the City was able to achieve an A / A rating from Fitch and Standard & Poor's for the City's Certificates of Participation which are subject to annual appropriation. These ratings will save the City hundreds of thousands of dollars over the life of the outstanding debt.

On the following page you will find SMA's Fee Proposal that provides a detailed breakdown of SMA's financial advisory fees (the "Fees") and out-of-pocket expenses (the "Expenses").

If additional services are required of SMA by the County or if an appeal of the rating is required, these additional services will be billed at SMA's hourly rate as shown.

The Scope of Work outlined in the County's Request for Proposals was for obtaining a rating upgrade for the County's \$8 million General Obligation Bonds, Series 2001 ("GO Bonds"). On February 1, we inquired of Ms. Dillard whether the selected financial advisor would serve only for the rating application process or for both the rating application process and the issuance of the GO Bonds. Ms. Dillard advised us to show both options in our fee proposal.

You will see that SMA's Fee Proposal provides five phases plus a separate out-of-pocket expenses section. Phases 1 - 4 plus the out-of-pocket section are for the rating application process only, and Phases 1 - 5 plus the out-of-pocket section include both the rating application process and the issuance of the GO Bonds. While the decision to also utilize the financial advisor for the issuance of the GO Bonds is ultimately the County's decision, we highly recommend that the County consider utilizing the financial advisor for the entire process (Phases 1 - 5) because the financial advisor will also bring added financial benefit to the issuance of the GO Bonds.

SMA typically bills on an hourly basis for these types of services, and you will see that the Fee Proposal is broken down accordingly depending upon the specific professional providing the service. The Fee Proposal is a not-to-exceed firm fixed fee based upon the specific services outlined in the Proposal. We will, however, bill the County only for actual hours and actual out-of-pocket expenses.



FIXED FEE PROPOSAL



TASK	STAFF				SMA
	HOURLY RATE	Senior Advisor	Associate	Administrative	
PHASE 1					
Discussion with Rating Agencies		1			\$27.50
Discussion with County Officials		1			\$27.50
Review Five Year Historical Financial / Operating & Capital Budget		5		0.5	\$487.75
Review Outstanding Debt and Recommend Refinancing / Restructuring		2	2		\$395.00
Assist in the Development of Five Year Capital Improvement Program (CIP)		10	2	1.5	\$1,138.75
Adopt and Draft Recommended Financial Policies		2	2		\$395.00
SUBTOTAL					\$2,478.00
PHASE 2					
Review CIP and Financial Policies		3	0.5		\$327.50
Gather Demographic & Economic Information / Compile for Rating Presentations		5	2	2	\$687.50
Comprehensive Financial Analysis with Similar Sized Governmental Entities		3	2		\$502.50
Prepare Key Ratio Financial Analysis		2			\$182.50
Prepare Rating Presentation Content			4	0.5	\$397.25
Draft Presentation		10	20	4	\$2,750.00
Discussion with County		2			\$182.50
Discussion with Rating Agencies		2			\$182.50
Discussion with Bond Counsel		1			\$91.25
SUBTOTAL					\$4,810.75
PHASE 3					
Finalize Rating Presentation		2	5	1	\$602.50
Prepare Rating Presentation		2			\$182.50
Attend Rating Presentations in Orange County		4		1	\$727.50
SUBTOTAL					\$1,600.00
PHASE 4					
Review Go-Rating Agency Questions		3		0.5	\$328.75
Gather Additional Information Required by Rating Agencies			1.5		\$137.50
Discussion with Rating Agencies Regarding Preliminary Rating Indicators		1			\$91.25
Discussion with County Regarding Preliminary Rating Indicators		0.5			\$45.62
Finalize Discussion with Rating Agencies Regarding Final Ratings		1			\$91.25
SUBTOTAL					\$694.25
TOTAL PHASES 1 - 4					\$8,601.25
PHASE 5 (OPTIONAL)					
Prepare Working Group Documents for GO Bond Issue			1.5		\$137.50
Approval of Bond Documents, POS & Bid Forms for GO Bond Issue		5	0	2	\$772.50
Prepare Bid Rules & Review Bids for Registration/Paying Agent & Writer			3		\$273.75
Prepare Bond Issuance Presentations		2	4	1.5	\$642.75
Bond Structuring Analysis for GO Bond Issue		1	3	1	\$395.00
Go Day Analysis for GO Bond Issue		3			\$273.75
Approval of Final Documents & Official Statement for GO Issue		3	2	0.5	\$446.25
Review of Closing Issues for GO Issue		2	5	1	\$687.50
Travel (Bid / Closing)					\$450.00
SUBTOTAL					\$3,797.50
TOTAL PHASES 1 - 5					\$12,398.75
OUT OF POCKET EXPENSES					
Travel (Initial Meeting with County)					\$275.00
Travel (Rating Agency Presentations at Orange County)					\$485.00
Printing (Rating & Insurance Presentations)					\$75.00
Postage, Shipping, Copies, Faxes					\$180.00
Travel (Including Working Group Conference Calls)					\$400.00
SUBTOTAL OUT OF POCKET EXPENSES					\$1,365.00
TOTAL PHASES 1 - 5 PLUS OUT OF POCKET EXPENSES					\$13,763.75
TOTAL PHASES 1 - 5 PLUS OUT OF POCKET EXPENSES					\$14,948.75

The professionals at SMA have specific areas of expertise that will benefit the County. Ms. Cawley will personally manage the entire rating application process for Oconee County. Presented herein are the resumes for SMA's primary financing team:

SMA**Tereso L. Cawley
President****Michael C. Cawley
Senior Consultant****Elizabeth Brink Davis
Associate*****Tereso L. Cawley*
President**

Ms. Cawley has worked exclusively in the public finance arena for the past sixteen years and founded SMA. She has served as financial advisor to numerous municipal clients throughout the Country. She concentrates her efforts upon providing clients with attentive expertise and continuing to expand SMA's presence throughout South Carolina and the Southeast.

Previous experience includes serving as Senior Vice President and Southeast Regional Manager of Smith Mitchell Investment Group, Inc. She also served as Vice President and Manager of First Union Securities, Inc. and as Vice President and Manager of NCB Capital Markets, Inc., now BankAmerica Capital Markets, Inc.

Ms. Cawley graduated from Central Missouri State University. She was named to Who's Who of Outstanding American Business Women.

***Michael C. Cawley*
Senior Consultant**

Mr. Cawley's primary focus is to provide advice as to risk assessment, contract structure, economic modeling, and financial planning. Mr. Cawley advises public entities regarding a variety of infrastructure issues including environmental issues related to water and sewer system finance and solid waste management.

He served as the President and Chief Executive Officer of the Connecticut Resources Recovery Authority ("CRRA") from 1981 through 1986. While serving in this position, he was responsible for all aspects of project development from conceptualization to implementation. Prior to assuming the Presidency, he served as in-house Legal Counsel and Vice President of Finance and Administration of CRRA.

Mr. Cawley is a member of the American Bar and the American Arbitration Association. He received his undergraduate degree from Amherst College, an MBA degree from the University of Virginia, and a JD degree from Washington College of Law at American University. He serves on the Citizens Financial Advisory Board of the City of Boca Raton, Florida.



Elizabeth Brasil-Davis
Associate

Ms. Davis provides analytical and editorial support to SMA's clients. Ms. Davis will oversee all graphic design work including all forms of visual presentation for SMA clients in such areas as budget summary presentations, rating agency, municipal bond insurer, and investor presentations. She has supported issuers on a variety of financings during recent few years.

Her previous experience includes public and private sector finance while working with international banking institutions in Brazil, her native country. She is fluent in English, Spanish and Portuguese.

Ms. Davis graduated with a degree in Computer Graphics and attended Fuma - University of Art in Brazil. Ms. Davis worked in the computer graphics field as a computer artist at the Bernard Hodes Agency and with her own clientele as a commercial free-lance artist. Her international finance experience combined with her graphics and design expertise provide an invaluable asset to SMA's clients.

References

- ▶ **Greenville County, South Carolina**
John Hansley
Assistant County Administrator for Finance Administrative Services
 301 University Ridge, Suite 100
 Greenville, SC 29601-3660
 (864) 467-7020

- ▶ **City of Simpsonville, South Carolina**
Barry N. Hickman
City Administrator
 118 North East Main Street
 Simpsonville, SC 29681
 (864) 967-9526

- ▶ **City of Greenville, South Carolina**
Steve Keef
Acting Director of Finance and Administrative Services
 206 South Main Street
 Greenville, SC 29602-2207
 (864) 467-4573

- ▶ **City of Mauldin, South Carolina**
Dominic Mish
Finance Coordinator
 5 East Butler Road
 Mauldin, SC 29662-0249
 (864) 288-4910

- ▶ **Greenville Technical College, South Carolina**
Joe E. Cooper
Director of Finance
 506 South Pleasantburg Drive
 Greenville, SC 29607
 (864) 250-8179

- ▶ **City of Richmond, Virginia**
Lee Ann Dumbauid
Assistant City Manager and CFO
(Former Director of Finance and Administrative Services – City of Greenville, SC)
 City Hall, 10th Floor, Room 1000
 900 East Broad Street
 Richmond, VA 23219
 (804) 646-5664

FINANCIAL ADVISORY EXPERIENCE

SOUTHERN MUNICIPAL ADVISORS, INC.
1995 - 2001

DATE	PAR AMOUNT	TIC	RATINGS	ISSUE DESCRIPTION
06/01/01	\$ 2,500,000	TBD	TBD	City of Mauldin, South Carolina General Obligation Bonds, Series 2001 (Competitive)
04/03/01	\$ 6,500,000	TBD	AAA/AAA/Aaa	Greenville County, South Carolina General Obligation Bonds, Series 2001 (Competitive)
04/01/01	\$ 2,000,000	TBD	TBD	Greenville County, South Carolina Master Lease Agreement, Schedule No. 5 Series 2001 (Competitive)
04/01/01	\$ 5,000,000	TBD	TBD	Donaldson Development Commission, South Carolina Lockwood Revenue Bonds Series 2001 (Negotiated)
02/27/01	\$ 13,500,000	TBD	AAA/AAA/Aaa (Insured)	Greenville County, South Carolina Refunding Certificates of Participation, Series 2001 (Courthouse Project) (Negotiated)
01/16/01	\$ 600,000	4.94%	Unrated	City of Mauldin, South Carolina Master Lease Agreement Series 2001 (Competitive)
12/05/00	\$ 4,640,000	5.21%	AAA/AAA/Aaa (Insured)	City of Simpsonville, South Carolina Certificates of Participation Series 2000 (Negotiated)
10/24/00	\$ 19,620,000	5.33%	AAA/AAA/AAA	Greenville County, South Carolina General Obligation Bonds, Series 2000 (Library System) (Competitive)
09/20/00	\$ 850,000	5.34%	A+/A+/A2	City of Simpsonville, South Carolina General Obligation Bonds, Series 2000 (Competitive)
08/25/00	\$ 1,388,500	5.07%	Unrated	City of Simpsonville, South Carolina Master Lease Agreement Series 2000 (Competitive)
06/24/00	\$ 2,870,000	5.78%	Unrated	City of Greenville, South Carolina Tax Increment Refunding Bonds, Series 2000 (West End Redevelopment Project Area) (Negotiated)
08/24/00	\$ 3,045,000	5.85%	Unrated	City of Greenville, South Carolina Tax Increment Refunding Bonds, Series 2000 (Junior Lien) (Central Business District Redevelopment) (Negotiated)
06/21/00	\$ 45,000,000	4.25%	MtG 1/SP1+/FI+	Fulton County, Georgia General Fund Tax Anticipation Notes Series 2000 (Competitive)

FINANCIAL ADVISORY EXPERIENCE

SOUTHERN MUNICIPAL ADVISORS, INC. 1995 - 2001

DATE	PAR AMOUNT	TIC	RATINGS	ISSUE DESCRIPTION
04/17/00	\$ 1,719,898	5.60	Unrated	Greenville County, South Carolina Master Lease Agreement, Schedule No. 3 Series 2000 (Competitive)
03/30/00	\$ 4,283,356	5.26%	Unrated	City of Greenville, South Carolina Master Lease Agreement Series 2000 (Competitive)
12/07/99	\$ 149,610,000	5.77%	A1/A+/A+ (Insured)	Fulton County, Georgia Certificates of Participation, Series 1999 (Public Purpose Project) (Negotiated)
09/29/99	\$ 6,915,000	4.76%	AAA/AAA	Greenville County, South Carolina General Obligation Bonds, Series 1999 (Competitive)
08/31/99	\$ 3,120,000	5.37%	AAA (Insured)	City of Greenville, South Carolina Sewer Revenue Bonds, Series 1999 (Competitive)
08/25/99	\$ 4,850,000	5.61%	AAA/AAA (Insured)	Greenville County, South Carolina Special Source Revenue Bonds, Series 1999 (Negotiated)
07/21/99	\$ 10,385,000	5.31%	AAA/AAA (Insured)	Greenville County, South Carolina Certificates of Participation Tax-Exempt Series 1999 (Greenville Technical College Project)
07/21/99	\$ 5,835,000	7.72%	AAA/AAA (Insured)	Greenville County, South Carolina Certificates of Participation Taxable Series 1999 (Greenville Technical College Project)
05/11/99	\$ 2,750,000	6.33%	BBB-	Greenville County, South Carolina Airport Revenue Bonds, Series 1999 Donaldson Development Commission (Negotiated)
04/21/99	\$ 77,000,000	3.09%	MIG1/SP-1 F-1	Fulton County, Georgia General Tax Anticipation Notes, Series 1999 (Competitive)
03/02/99	\$ 42,000,000	4.91%	AAA/Aaa/AAA (Insured)	Miami-Dade County, Florida Stormwater Utility Revenue Bonds Series 1998B (Negotiated)
02/09/99	\$ 12,215,000	4.67%	AAA/AAA (Insured)	Greenville Memorial Auditorium District General Obligation Refunding Bonds (The Series 1996 Issue) Series 1999A (Competitive)

SOUTHERN MUNICIPAL ADVISORS, INC.
1995 - 2001

DATE	PAR AMOUNT	TIC	RATINGS	ISSUE DESCRIPTION
02/01/99	\$12,575,000	4.84%	AAA/AAA (Insured)	Greenville County, South Carolina Refunding Certificates of Participation (Greenville Technical College Project) Series 1998 (Competitive)
01/08/99	\$24,310,000	5.01%	AAA/AAA (Insured)	Greenville Memorial Auditorium District Refunding Certificates of Participation (Bl-Lo Center Project) Series 1998 (Negotiated)
01/06/99	\$77,640,000	4.84%	AAA/Aaa (Insured)	Miami-Dade County, Florida (Competitive) Public Service Tax Revenue Bonds (UMSA Public Improvements) Series 1999
12/01/98	\$38,320,000	4.73%	Aaa/AAA/AAA	Miami-Dade County, Florida (Insured) Special Obligation Refunding Bonds (Courthouse Center Project) Series 1998B (Negotiated)
12/01/98	\$5,110,000	4.85%	Aaa/AAA/AAA (Insured)	Miami-Dade County, Florida Special Obligation Bonds (Courthouse Center Project) Series 1998A (Negotiated)
11/01/98	\$5,000,000	4.56%	AA+/AA+	Greenville County, South Carolina General Obligation Bonds, Series 1998 (Competitive)
10/15/98	\$3,000,000	4.29%	Aa3/AA/AA	Fulton County, Georgia Various Purpose General Obligation Bonds Series 1998 (Competitive)
10/01/98	\$27,885,000	5.09%	A+/A	Broward County, Florida Refunding Certificates of Participation Series 1998 (Negotiated)
08/15/98	\$3,955,000	6.51%	Aaa/AAA (Insured)	Dade County, Florida Special Assessment Refunding Revenue Bonds, Series 1998 (Negotiated)
08/01/98	\$3,830,000	6.50%	Aaa/AAA (Insured)	Dade County, Florida Special Assessment Refunding Revenue Bonds, Taxable Series 1998 (Negotiated)
07/28/98	\$8,315,000	5.25%	AAA/AAA (Insured)	Greenville County, South Carolina Special Source Revenue Bonds Series 1998 (Negotiated)
07/06/98	\$54,478,885	5.21%	AAA/Aaa/AAA (Insured)	Dade County, Florida Professional Sports Facility Tax Refunding Revenue Bonds, Series 1998 (Negotiated)

FINANCIAL ADVISORY EXPERIENCE

SOUTHERN MUNICIPAL ADVISORS, INC.
1995 - 2001

DATE	PAR AMOUNT	TIC	RATINGS	ISSUE DESCRIPTION
06/17/98	\$ 3,000,000	4.35%	Unrated	Sunrise Lakes Recreation District #2 Refunding Revenue Bonds Series 1998 (Competitive)
06/17/98	\$ 3,845,000	4.489%	Unrated	Sunrise Lakes Recreation District #1 Refunding Revenue Bonds Series 1998 (Competitive)
06/17/98	\$ 7,406,710	4.42%	Unrated	City of Sunrise Occupational License Tax Revenue Refunding Note Series 1998 (Competitive)
06/11/98	\$276,120,000	5.15%	A1/AA-/A+	Fulton County, Georgia Water & Sewer Revenue Bonds Series 1998 (Negotiated) (Partially Insured)
06/01/98	\$ 51,760,000	4.43%	A1/AA-1/AA-	Broward County, Florida Gas Tax Refunding Revenue Bonds Series 1998 (Negotiated)
05/13/98	\$ 9,580,000	5.29%	Unrated	City of Greenville, South Carolina Parking Revenue Bonds, Series 1998
05/14/98	\$ 1,468,258	5.60%	Unrated	Greenville County, South Carolina Master Lease Agreement, Series 1998 (Competitive)
05/06/98	\$ 60,000,000	3.67%	MIG1-SP1-	Fulton County, Georgia Tax Anticipation Notes, Series 1998 (Competitive)
04/15/98	\$ 9,000,000	5.11%	A3	Dece County, Florida Refunding Housing Revenue Bonds Series 1998 (Negotiated)
04/18/98	\$ 3,030,000	Variable	MIG1-A-1+	Greenville Memorial Auditorium District Arena Revenue Completion Bonds Series 1998 (Variable Rate)
03/01/98	\$175,000,000	5.21%	Aaa/AAA (Insured)	City of Sunrise, Florida Utility System Refunding Revenue Bonds Series 1998 (Negotiated)
01/21/98	\$200,177,580	5.35%	BBB-	Connector 2000 Association, SC (Tollway Project) Series 1997 (Negotiated)
12/10/97	\$298,540,673	5.54%	Aaa/AAA/AAA (Insured)	Dece County, Florida Special Source Revenue Bonds, Series 1997 (Performing Arts Center/ Arena) (Negotiated)
10/24/97	\$ 8,368,000	5.02%	Aaa/AAA/AAA (Insured)	The Mooresville Graded S.D., NC Refunding Certificates of Participation Series 1997 (Negotiated)

FINANCIAL ADVISORY EXPERIENCE

SOUTHERN MUNICIPAL ADVISORS, INC.
1995 - 2001

DATE	PAR AMOUNT	TIC	RATINGS	ISSUE DESCRIPTION
08/15/97	\$ 3,850,000	5.28%	AAA/AAA (Insured)	Greenville County, South Carolina Special Source Revenue Bonds, Series 1997 (Roads Project) (Negotiated)
06/05/97	\$ 19,635,000	4.68%	Aa3/AA/AA	Fulton County, Georgia (Competitive) General Obligation and General Obligation Refunding Bonds, Series 1997
04/17/97	\$ 3,000,300	4.89%	Unrated	Greenville County, South Carolina Master Lease Agreement, Series 1997 (Competitive)
04/02/97	\$ 50,000,000	3.25%	MIG1/ SP-1+/F-1+	Fulton County, Georgia (Competitive) Tax Anticipation Notes, Series 1997
12/12/96	\$ 109,550,000	5.24%	Aaa/AAA/AAA (Insured)	Dade County, Florida Solid Waste System Revenue Refunding Bonds, Series 1996 (Negotiated)
12/10/96	\$ 9,000,000	5.42%	Aaa/AAA/AAA (Insured)	Greenville County, South Carolina Special Source Revenue Bonds, Series 1996 (Negotiated)
12/06/96	\$ 3,000,000	5.23%	Aa/AA/AA	Fulton County, Georgia General Obligation Bonds, Series 1996 (Competitive)
05/22/96	\$ 162,695,000	5.56%	Aaa/AAA (Insured)	Dade County, Florida Resource Recovery Facility Refunding Revenue Bonds, Series 1996 (Negotiated)
08/06/96	\$ 56,200,000	4.52%	Aaa/AAA (Insured)	Dade County, Florida Public Service Tax Revenue Refunding Bonds, Series 1996 (Perform Arts Center) (Competitive)
07/16/96	\$ 19,390,000	Variable	A-1/MIG-1 A+/A-1	Greenville County, South Carolina Greenville Memorial Auditorium District Series 1996C (Negotiated)
07/18/96	\$ 19,780,000	6.10%	Aaa/AAA (Insured)	Greenville County, South Carolina Greenville Memorial Auditorium District Series 1996B (Negotiated)
07/18/96	\$ 12,000,000	5.83%	Aaa/AAA (Insured)	Greenville County, South Carolina Greenville Memorial Auditorium District Series 1996 A (Competitive)
06/26/96	\$ 5,125,000	6.73%	Aaa/AAA (Insured)	Dade County, Florida Special Obligation and Refunding Bonds Taxable Series 1996A (Negotiated)
06/26/96	\$ 175,278,288	5.25%	Aaa/AAA (Insured)	Dade County, Florida Special Obligation and Refunding Bonds Series 1996B (Negotiated)
06/01/96	\$ 36,000,000	5.53%	Aaa/AAA (Insured)	Dade County, Florida Public Improve. Bonds Series EE, General Obligation Bonds Series 1996 (Competitive)

FINANCIAL ADVISORY EXPERIENCE

SOUTHERN MUNICIPAL ADVISORS, INC.
1995 - 2001

DATE	PAR AMOUNT	TIC	RATINGS	ISSUE DESCRIPTION
05/15/96	\$ 60,375,000	4.69%	Aaa/AAA (Insured)	Dade County, Florida Sales Tax Revenue Refunding Bonds Series 1996 (Competitive)
02/15/96	\$ 41,105,000	4.90%	Aaa/AAA (Insured)	Dade County, Florida (Competitive) Special Obligation Bonds, Series 1995 (Metro-Dade Fire and Rescue Service)
11/16/95	\$ 28,029,300	5.88%	Aaa/AAA (Insured)	Dade County, Florida Professional Sports Franchise Facilities Tax Revenue Bonds, Series 1995 (Negotiated)
11/15/95	\$ 45,395,000	5.27%	Aaa/AAA (Insured)	Broward County, Florida Special Obligation Refunding Bonds Series 1995 (Negotiated)
10/11/95	\$ 41,720,000	5.74%	Aaa/AAA (Insured)	Greenville County, South Carolina Certificates of Participation, Series 1995 Courthouse Facility Project (Negotiated)
09/07/95	\$ 1,150,000	4.70%	Aa/AA	Greenville County, South Carolina General Obligation Refunding Bonds Series 1995 (Competitive)
04/05/95	\$ 15,310,000	6.16%	Aaa/AAA (Insured)	Greenville County, South Carolina Greenville Technical College Project Certificates of Participation, Series 1995 (Negotiated)

**OCONEE COUNTY COUNCIL
ORDINANCE 2001-02**

BE IT ORDAINED, by Oconee County Council in Council duly assembled, upon third and final reading:

SECTION I:

This Ordinance shall be known as "THE 2000-2001 SUPPLEMENTAL APPROPRIATIONS ORDINANCE FOR OCONEE COUNTY":

SECTION II:

The purpose of this Ordinance is to amend and modify the 2000-2001 APPROPRIATIONS ORDINANCE FOR OCONEE COUNTY, Ordinance 2000-07 and to make appropriations, both supplemental and primary, from current revenue for the remaining portion of fiscal year 2000-2001 and to transfer funds from department accounts to other authorized uses as stated herein and to implement, approve and ratify the policies and programs authorized by the Oconee County Council, and other matters relating thereto.

SECTION III:

The modifications set forth on Exhibit A attached hereto are approved.

SECTION IV:

Unless specifically modified, amended or deleted herein, all appropriations of funds created by the "APPROPRIATIONS ORDINANCE FOR OCONEE COUNTY" (Ordinance 2000-07) are hereby ratified and shall remain in full force and effect as originally adopted. All other sections of Ordinance 2000-07 not modified, directly or by implication shall likewise remain in full force and effect.

REVENUES: (See Ordinance 2000-07, pages 13 - 14 & pages 1 - 3 of 68)

EXPENDITURES: (See Ordinance 2000-07, pages 4 - 68)

Ann H. Hughes
Supervisor-Chair
Oconee County Council

Attest:

Opal O. Green, Council Clerk

2000-2001 SUPPLEMENTAL APPROPRIATIONS
 OCONEE COUNTY FINANCE DEPARTMENT

Department	Appropriation Number	2000-2001 Budget	2000-2001 Appropriations	2000-2001 Encumbrances	2000-2001 Balance	2000-2001 Balance	2000-2001 Balance	2000-2001 Balance
		Actual	Actual	Actual	Actual	Actual	Actual	Actual
GENERAL FUNDS REVENUES								
ENGUMBRANCE RESERVE CARRY FWD	10-007-00100-73900	\$	5,034,827.00	\$	(15,248.00)	\$	5,019,579.00	\$
GENERAL FUND BALANCE CARRY FWD	10-083-00805-09999	\$	1,225,768.00	\$	(4,134.00)	\$	1,221,634.00	\$
GENERAL FUND BALANCE CARRY FWD	10-083-00805-09999	\$	1,221,574.00	\$	(18,540.00)	\$	1,203,034.00	\$
GENERAL FUND BALANCE CARRY FWD	10-083-00805-09999	\$	1,203,034.00	\$	(80,000.00)	\$	1,123,034.00	\$
AUCTION SALES	10-083-00805-10900	\$	17,083.00	\$	(7,000.00)	\$	10,083.00	\$
INTEREST ADMINISTRATIVE INVESTMENT	10-083-00805-10930	\$	780,721.00	\$	(350,000.00)	\$	430,721.00	\$
CLERK OF COURT	10-083-00805-11900	\$	106,390.00	\$	408,000.00	\$	514,390.00	\$
BUILDING CODES	10-083-00805-13700	\$	218,534.00	\$	(50,000.00)	\$	168,534.00	\$
REGISTER OF DEEDS	10-083-00805-14100	\$	436,025.00	\$	(800,000.00)	\$	(563,975.00)	\$
CONTRIBUTION FROM ROCK CRUSHER	10-083-00805-15403	\$	1,000,000.00	\$	(50,898.00)	\$	949,102.00	\$
HIGH FALLS REVENUE	10-083-00805-20180	\$	86,335.00	\$	(25,000.00)	\$	61,335.00	\$
DAYCO PROPERTY	10-083-00805-20700	\$	17,560.00	\$	(12,000.00)	\$	5,560.00	\$
LIBRARY STATE SUPPLEMENT	10-083-00805-21000	\$	67,247.00	\$	7,741.00	\$	75,000.00	\$
SOUTH COVE PARK	10-083-00805-30180	\$	37,026.00	\$	(20,000.00)	\$	17,026.00	\$
MISC INCOME	10-083-00805-30940	\$	122,856.00	\$	(100,000.00)	\$	22,856.00	\$
TOTAL EXCESS OF REVENUES			\$	\$	\$	\$	\$	\$
GENERAL FUNDS EXPENDITURES								
DEPARTMENT 2, GRANTS TO INDEPENDENT AGENCIES								
HERITAGE MUSEUM (TOBACCO BARN)	10-022-00150-25579	\$	-	\$	1,000.00	\$	1,000.00	\$
TOTAL DEPT 2, GRANTS			\$	\$	1,000.00	\$	1,000.00	\$
DEPARTMENT 4, SHERIFF								
OVERTIME SHERIFF'S DEPARTMENT	10-024-20120-00710	\$	25,000.00	\$	25,000.00	\$	25,000.00	\$
TOTAL DEPT 4, SHERIFF			\$	\$	25,000.00	\$	25,000.00	\$
DEPARTMENT 5, RURAL FIRE								
ASSISTANT TO FIRE MARSHALL	10-025-00110-00503	\$	-	\$	9,859.00	\$	9,859.00	\$
SOCIAL SECURITY	10-025-00130-00013	\$	5,283.00	\$	754.00	\$	6,037.00	\$
RETIREMENT	10-025-00130-00013	\$	4,730.00	\$	1,034.00	\$	5,764.00	\$
WORKERS COMPENSATION	10-025-00130-00014	\$	3,453.00	\$	49.00	\$	3,502.00	\$

Description	Line Item Number	2000-2001 City Budget Plus Transfers	2000-2001 Supplemental Request	Supervisor/Committee Recommendations	Ordinance 2000-07 As Amended	Notes
WORKERS COMPENSATION	10-005-00150-00014	\$ 3,453.00	\$ 49.00	\$ 49.00	\$ 3,502.00	
CAPITAL EXPENDITURES (ISO STUDY)	10-005-00150-00840	\$ 75,000.00	\$ 25,000.00	\$ 25,000.00	\$ 100,000.00	
TOTAL DEPT 5, RURAL FIRE			\$ 36,716.00	\$ 36,716.00		
DEPARTMENT 6, ARTS AND HISTORICAL						
CAPITAL EXPENDITURES & DG (REPAIRS)	10-005-00150-00850	\$	\$ 3,000.00	CUT	\$	WORKERS COMPENSATION
TOTAL DEPT 6, ARTS AND HISTORICAL			\$ 3,000.00	\$	\$	
DEPARTMENT 7, GENERAL EXPENSE						
RETIREMENT	10-007-00150-00714	\$ 5,354.00	\$ 1,787.00	\$ 1,787.00	\$ 7,141.00	
PROFESSIONAL	10-007-00150-00025	\$ 150,800.00	\$ 32,000.00	\$ 32,000.00	\$ 182,800.00	
POSTAGE	10-007-00150-00053	\$ 85,000.00	\$ 31,000.00	\$ 31,000.00	\$ 116,000.00	
BOOKS	10-007-00150-00069	\$ 9,000.00	\$ 17,000.00	\$ 17,000.00	\$ 26,000.00	
MAPPING	10-007-00150-00732	\$	\$ 5,000.00	CUT	\$	NO G.M.
COG STUDY (SEE ATTACHED)	10-007-00150-00701	\$ 17,000.00	\$ 9,558.00	\$ 9,558.00	\$ 26,558.00	
COG STUDY (OVERTIME)		\$	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	
CONTINGENCY	10-007-00150-00767	\$ 69,612.00	\$ 31,553.00	\$ 31,553.00	\$ 101,165.00	
CONTINGENCY HEATING GAS / ELECTRIC	10-007-00150-00767	\$	\$ 50,110.00	\$ 50,110.00	\$ 99,110.00	
TOTAL DEPT 7, GENERAL EXPENSE			\$ 191,008.00	\$ 186,008.00		
DEPARTMENT 9, AIRPORT						
EQUIPMENT LEASED (FUEL TRUCK)	10-009-00150-00037	\$ 9,000.00	\$ 4,000.00	\$ 4,000.00	\$ 13,000.00	
CAPITAL EXPENDITURES	10-009-00150-00684	\$	\$ 5,700.00	\$	\$	FROM P.O. 00000
TOTAL DEPT 9, AIRPORT			\$ 14,700.00	\$ 4,000.00		
DEPARTMENT 10, LIBRARY						
CAPITAL EXPENDITURE EQUIP	10-010-00255-00840	\$ 15,700.00	\$ 80,000.00	\$ 80,000.00	\$ 95,700.00	
TECHNOLOGY EQUIPMENT (STATE)	10-010-00255-00840	\$ 4,800.00	\$ 16,062.00	\$ 16,062.00	\$ 20,862.00	
BOOKS (STATE)	10-010-00255-03520	\$ 42,197.00	\$ 37,803.00	\$ 37,803.00	\$ 80,000.00	
MAGAZINES/NEWSPAPER (STATE)	10-010-00255-03524	\$ 70,000.00	\$ 1,000.00	\$ 1,000.00	\$ 71,000.00	
AUDIG VISUAL (STATE)	10-010-00255-03827	\$ 10,000.00	\$ 5,000.00	\$ 5,000.00	\$ 15,000.00	
SALARY & BENEFITS FOR STAFF	10-010-00255-38110	\$ 30,000.00	\$ 36,000.00	\$ 36,000.00	\$ 66,000.00	
TOTAL DEPT 10, LIBRARY			\$ 87,741.00	\$ 87,741.00		
DEPARTMENT 12, MOTORPOOL						
ASSESSOR VEHICLE MAINTENANCE	10-012-00200-02017	\$ 4,000.00	\$ 3,500.00	\$ 3,500.00	\$ 7,500.00	
P.R.T. VEHICLE MAINTENANCE	10-012-00200-02018	\$ 12,500.00	\$ 3,500.00	\$ 3,500.00	\$ 16,000.00	
P.D.G CODES VEHICLE MAINTENANCE	10-012-00200-02037	\$ 9,000.00	\$ 2,000.00	\$ 2,000.00	\$ 11,000.00	

Department	Account Number	2003 Budget	2003 Actual	2003 Balance	2003 Encumbrance	2003 Total	2003 Available
SHERIFF'S DEPT GASOLINE	10-012-00500-05004	\$ 100,000.00	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00	\$ 120,000.00	
ANIMAL CONTROL GASOLINE	10-012-00500-05011	\$ 4,000.00	\$ 3,500.00	\$ 3,500.00	\$ 3,500.00	\$ 7,500.00	
MOTORPOOL GASOLINE	10-012-00500-05012	\$ 7,500.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 9,000.00	
SUPERVISOR GASOLINE	10-012-00501-05023	\$ 25,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 30,000.00	
BLDG CONCES GASOLINE	10-012-00500-05037	\$ 6,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 10,000.00	
AIRPORT GASOLINE	10-012-00500-05008	\$ 1,500.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 2,500.00	
TOTAL DEPT 12, MOTORPOOL			\$ 59,500.00	\$ 59,500.00	\$ 59,500.00		
DEPARTMENT 13, P.R.T.							
CAPITAL EXPENDITURE EQUIPMENT	10-018-00150-00343	\$ -	\$ -	\$ -	\$ -	\$ -	
SOUTH COVE GRANT MATCH	10-018-00170-10170	\$ -	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 1,500.00	
HIGH FALLS MAINT BLDG & GROUNDS	10-018-20160-00022	\$ 13,350.00	\$ 11,308.00	\$ 11,308.00	\$ 11,308.00	\$ 24,658.00	
HIGH FALLS OPERATIONAL	10-018-20180-00032	\$ 10,320.00	\$ 443.00	\$ 443.00	\$ 443.00	\$ 15,753.00	
HIGH FALLS SOC SALES TAX	10-018-20190-00081	\$ 7,035.00	\$ 3,027.00	\$ 3,027.00	\$ 3,027.00	\$ 10,982.00	
HIGH FALLS CONCESSIONS	10-018-20190-01632	\$ 15,860.00	\$ 1,307.00	\$ 1,307.00	\$ 1,307.00	\$ 15,257.00	
HIGH FALLS OFFICE EQUIPMENT	10-018-20180-00031	\$ 500.00	\$ 320.00	\$ 320.00	\$ 320.00	\$ 800.00	
SOUTH COVE PAVING ROLLER	10-018-30180-00081	\$ -	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00	\$ 30,000.00	
TOTAL DEPT 18, P.R.T.			\$ 56,385.00	\$ 56,385.00	\$ 56,385.00	\$ 47,885.00	
DEPARTMENT 19, CLERK OF COURT							
OPERATIONAL	10-019-00150-00032	\$ 4,800.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 6,800.00	
TELEPHONE	10-019-00150-00041	\$ 4,288.00	\$ 3,897.00	\$ 3,897.00	\$ 3,897.00	\$ 8,185.00	
DATA PROCESSING	10-019-00150-00056	\$ -	\$ -	\$ -	\$ -	\$ -	
TOTAL DEPT 19, CLERK OF COURT			\$ 5,897.00	\$ 5,897.00	\$ 5,897.00		
DEPARTMENT 20, TREASURER							
ACCOUNT CLERK I - TEMPORARY	10-020-00110-00007	\$ 8,743.00	\$ 5,538.00	\$ 5,538.00	\$ 5,538.00	\$ 14,281.00	
SOCIAL SECURITY	10-020-00130-00013	\$ 9,952.00	\$ 424.00	\$ 424.00	\$ 424.00	\$ 10,376.00	
WORKERS COMP	10-020-00130-00016	\$ 654.00	\$ 29.00	\$ 29.00	\$ 29.00	\$ 679.00	
TOTAL DEPT 20, TREASURER			\$ 5,990.00	\$ 5,990.00	\$ 5,990.00		
DEPARTMENT 21, AUDITOR							
FORFEIT LAND COMMISSION	10-021-20150-21022	\$ 10,000.00	\$ 4,194.00	\$ 4,194.00	\$ 4,194.00	\$ 14,194.00	
TOTAL DEPT 21, AUDITOR			\$ 4,194.00	\$ 4,194.00	\$ 4,194.00		
DEPARTMENT 22, ROAD DEPARTMENT							
CAPITAL EXPENDITURE EQUIPMENT	10-022-00150-00840	\$ -	\$ 115,000.00	\$ 115,000.00	\$ 115,000.00	\$ 45,000.00	
TOTAL DEPT 22, ROAD DEPT			\$ 115,000.00	\$ 115,000.00	\$ 115,000.00	\$ 45,000.00	

Department	Account Number	2000 Budget (Original)	2000 Actual (Actual)	2000 Actual (Budget)	2000 Actual (Total)	2000 Actual (Total)
DEPARTMENT 23, PROBATE JUDGE						
CAPITAL EXPENDITURE EQUIPMENT	10-025-00150-001840	\$ 8,100.00	\$ 38,087.20	\$ 28,003.00	\$ 36,103.00	
TOTAL DEPT 23, ROAD DEPT			\$ 38,087.20	\$ 28,003.00	\$ 36,103.00	
DEPARTMENT 24, CAPITAL IMPROVEMENT						
CAPITAL EXPENDITURE EQUIPMENT	10-024-00150-003840	\$ -	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	
TOTAL DEPT 24, CAPITAL IMPROVEMENT			\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	
DEPARTMENT 27, CORONER						
OPERATIONS	10-027-00150-00652	\$ 2,250.00	\$ 1,000.00	\$ 1,000.00	\$ 3,250.00	
TOTAL DEPT 27, CORONER			\$ 1,000.00	\$ 1,000.00	\$ 3,250.00	
DEPARTMENT 28, HUMAN RESOURCES						
GLAMS COORDINATOR (15-A)	10-028-00110-02804	\$ -	\$ -	\$ -	\$ -	
SOCIAL SECURITY	10-028-00130-00313	\$ 6,582.00	\$ -	\$ -	\$ 6,582.00	
RETIREMENT	10-028-00130-00314	\$ 5,698.00	\$ -	\$ -	\$ 5,698.00	
WORKERS COMPENSATION	10-028-00130-00315	\$ 416.00	\$ -	\$ -	\$ 416.00	
OFFICE EQUIPMENT	10-028-00150-00321	\$ 900.00	\$ 1,000.00	\$ 1,000.00	\$ 1,900.00	
CAPITAL EXP EQUIPMENT (COPIER)	10-028-00150-00347	\$ 800.00	\$ 7,500.00	\$ 7,500.00	\$ 8,300.00	
TOTAL DEPT 28, HUMAN RESOURCES			\$ 8,500.00	\$ 8,500.00	\$ 16,800.00	
DEPARTMENT 31, COMMUNICATIONS						
OVERTIME	10-031-00120-00710	\$ 28,000.00	\$ 38,465.00	\$ 38,465.00	\$ 66,465.00	
MAINT ON EQUIP (CELL PHONE-CAR)	10-024-00150-00024	\$ 32,746.00	\$ 330.00	\$ 330.00	\$ 33,076.00	
TOTAL DEPT 31, COMMUNICATIONS			\$ 38,795.00	\$ 38,795.00	\$ 100,541.00	
DEPARTMENT 36, FINANCE						
BUDGET & GRANTS SUPERVISOR	10-036-00110-03604	\$ 18,929.00	\$ (7,366.00)	\$ (7,366.00)	\$ 11,563.00	
ACCOUNT CLERK1 (CURRENTLY TEMP)	10-036-00110-03608	\$ -	\$ 3,484.00	\$ 3,484.00	\$ 3,484.00	
SOCIAL SECURITY	10-036-00130-00313	\$ 12,661.00	\$ (301.00)	\$ (301.00)	\$ 12,360.00	
RETIREMENT	10-036-00130-00314	\$ 11,581.00	\$ (315.00)	\$ (315.00)	\$ 11,266.00	
WORKERS COMPENSATION	10-036-00130-00315	\$ 841.00	\$ (20.00)	\$ (20.00)	\$ 821.00	
CAPITAL EXPENDITURE EQUIPMENT	10-036-00150-00340	\$ -	\$ 1,300.00	\$ 1,300.00	\$ 1,300.00	
PROFESSIONAL	10-036-00180-00025	\$ 9,000.00	\$ (4,253.00)	\$ (4,253.00)	\$ 4,747.00	
TOTAL DEPT 36, FINANCE			\$ (7,521.00)	\$ (7,521.00)	\$ 4,747.00	
DEPARTMENT 38, INFORMATION TECH.						
COMPUTER HARDWARE SPECIALIST (18-A)	10-038-00110-03802	\$ -	\$ 5,545.00	\$ 5,545.00	\$ 5,545.00	

Department	Account Number	Project Number	Actual	Encumbrance	Balance	Actual	Encumbrance	Balance
SOCIAL SECURITY	10-035-00150-00013		\$ 36,559.00	\$ 424.00	\$ 36,983.00			
RETIREMENT	10-038-00130-00014		\$ 3,455.00	\$ 350.00	\$ 3,805.00			
WORKERS COMPENSATION	10-038-00130-00015		\$ 252.00	\$ 252.00	\$ 504.00			
MAINT. ON EQUIP (CELL PHONE)	10-038-00150-00024		\$ 1,000.00	\$ (330.00)	\$ 670.00			
CAPITAL EXPENDITURE EQUIPMENT	10-038-00130-00040		\$ 90,412.00	\$ 108,882.00	\$ 18,470.00			
TOTAL DEPT 38, IT			\$ 114,933.00	\$ 114,933.00				
DEPARTMENT 41, REGISTER OF DEEDS								
OPERATIONAL	10-041-00150-00022		\$ 3,000.00	\$ 4,200.00	\$ 7,200.00			
TOTAL DEPT 41, REGISTER OF DEEDS			\$ 3,000.00	\$ 4,200.00	\$ 7,200.00			
DEPARTMENT 42, SUPERVISOR								
COUNTY SUPERVISOR	10-042-00110-04000		\$ 72,945.00	\$ (2,947.00)	\$ 69,998.00			
RISK MANAGER	10-042-00110-04202		\$ -	\$ 8,859.00	\$ 8,859.00			
SOCIAL SECURITY	10-042-00130-00012		\$ 8,050.00	\$ 529.00	\$ 8,579.00			
RETIREMENT	10-042-00130-00014		\$ 7,197.00	\$ 473.00	\$ 7,670.00			
WORKERS COMPENSATION	10-042-00130-00015		\$ 525.00	\$ 34.00	\$ 559.00			
SCHOOLSEMINARS/TRAINING	10-042-00150-00084		\$ 1,250.00	\$ 2,000.00	\$ 3,250.00			
PROFESSIONAL	10-042-00150-00025		\$ -	\$ 1,000.00	\$ 1,000.00			
TOTAL DEPT 42, SUPERVISOR			\$ 10,948.00	\$ 10,948.00				
DEPARTMENT 45, COUNTY COUNCIL								
PROFESSIONAL (CERTIFICATION)	10-045-00150-00026		\$ -	\$ 25,000.00	\$ 25,000.00			
TOTAL DEPT 45, COUNTY COUNCIL			\$ -	\$ 25,000.00	\$ 25,000.00			
DEPARTMENT 53, EMERGENCY PREP.								
CAPITAL EXPENDITURE VEHICLE	10-053-00150-00070		\$ 65,000.00	\$ 37,000.00	\$ 102,000.00			
TOTAL DEPT 53, EPA			\$ 65,000.00	\$ 37,000.00	\$ 102,000.00			
DEPARTMENT 54, ROCK CRUSHER								
TRANSFER TO/FROM GENERAL FUND	010-054-00150-1340		\$ -	\$ 50,858.00	\$ 50,858.00			
TOTAL DEPT 53, EPA			\$ -	\$ 50,858.00	\$ 50,858.00			
DEPARTMENT 55, D.S.S.								
PAUPER FUNERALS	10-055-00150-00031		\$ 3,000.00	\$ 2,000.00	\$ 5,000.00			
TOTAL DEPT 55, D.S.S.			\$ 3,000.00	\$ 2,000.00	\$ 5,000.00			
DEPARTMENT 57, HEALTH DEPARTMENT								
MAINT BUILDINGS/GROUND	10-057-00150-00022		\$ 500.00	\$ 2,000.00	\$ 2,500.00			

Department		Fund		Account		Balance		Encumbrance		Total	
Code	Description	Code	Description	Code	Description	Code	Description	Code	Description	Code	Description
	OFFICE EQUIPMENT	10-057-00150-00031		\$	2,000.00	\$	8,285.00	\$	8,285.00	\$	10,285.00
	OPERATIONAL	10-057-00150-00032		\$	18,000.00	\$	5,092.00	\$	5,092.00	\$	24,092.00
	OPERATIONAL (MISC)	10-057-00150-00032		\$	24,092.00	\$	8,692.00	\$	8,692.00	\$	32,784.00
	MEDICAL SUPPLIES	10-057-00150-00082		\$	18,000.00	\$	3,207.00	\$	3,207.00	\$	21,207.00
	CAP EXP-EQUIPMENT	10-057-00150-00040		\$	-	\$	6,500.00	\$	6,500.00	\$	6,500.00
	TOTAL DEPT 57, HEALTH DEPT			\$	-	\$	33,786.00	\$	33,786.00		
	DEPARTMENT 58, ECONOMIC DEVELOPMENT										
	ADVERTISING	10-058-00150-00069		\$	2,000.00	\$	8,500.00		CUIT		
	TOTAL DEPT 58, ECONOMIC DEV			\$	2,000.00	\$	8,500.00				
	DEPARTMENT 59, VETERANS AFFAIRS										
	MAINT ON EQUIPMENT	10-059-00150-00024		\$	838.00	\$	850.00	\$	850.00	\$	1,688.00
	TOTAL DEPT 59, VA OFFICE			\$	838.00	\$	850.00	\$	850.00		
	DEPARTMENT 60, MAGISTRATE										
	SALARY (MAGISTRATE)	10-060-00130-00002		\$	48,600.00	\$	750.00	\$	750.00	\$	49,350.00
	SOCIAL SECURITY	10-060-00130-00013		\$	26,200.00	\$	67.00	\$	67.00	\$	26,267.00
	RETIREMENT	10-060-00130-00014		\$	23,460.00	\$	1,093.00	\$	1,093.00	\$	24,463.00
	WORKERS COMPENSATION	10-060-00130-00015		\$	1,713.00	\$	4.00	\$	4.00	\$	1,717.00
	TOTAL DEPT 60, MAGISTRATE			\$	1,814.00	\$	1,814.00				
	DEPARTMENT 74, L.E.C.										
	OVERTIME	10-074-00120-00150		\$	15,000.00	\$	10,000.00	\$	10,000.00	\$	25,000.00
	TOTAL DEPT 74, L.E.C.			\$	15,000.00	\$	10,000.00	\$	10,000.00		
	TOTAL GENERAL FUND EXPENDITURES			\$	887,191.00	\$	875,097.00				
	ROCK CRUSHER FUND 17										
	REVENUES										
	TRANS TO/FROM GENERAL FUND	17-080-00005-15402		\$	(50,858.00)	\$	(50,858.00)	\$	(50,858.00)		
	TOTAL REVENUES			\$	(50,858.00)	\$	(50,858.00)	\$	(50,858.00)		
	EXPENSES										

Capital	Project Number	Amount	Project	Amount	Project	Amount	Project	Amount	Project
MIPOOL DIESEL	17-012-00540-00454	\$	37,000.00	\$	35,000.00	\$	35,000.00	\$	72,000.00
ANNIVERSARY SALARIES	17-054-00120-00700	\$	5,174.00	\$	4,358.00	\$	4,358.00	\$	9,492.00
ELECTRICITY	17-054-00150-00343	\$	42,500.00	\$	9,000.00	\$	9,000.00	\$	51,500.00
CAPITAL EXPENDITURE EQUIP	17-054-00150-00840	\$	81,285.00	\$	6,000.00	\$	2,500.00	\$	89,785.00
TOTAL EXPENSES		\$		\$	54,358.00	\$	50,858.00	\$	

BUDGET FOR CONSTRUCTION OF OCONEE COUNTY COURTHOUSE

Jon Caine

February 8, 2001

With the design complete, FJ Clark has established the following budget, for this project. This budget should be reviewed and approved by County Council.

FJ Clark Managed Items:

1. Site Work

• Site Prep and Utilities (in lump sum bid)	\$ 160,000
• On grade parking (in lump sum bid)	\$ 125,000
• Landscaping (in lump sum bid)	\$ 48,400
Subtotal	\$ 333,400

2. Building Construction

• New Courthouse (in lump sum bid) 52,350 sf @ \$110/sf	\$5,802,000
• Secure Parking/Unfin. basement (in lump sum bid)	\$ 340,200
Subtotal	\$6,142,200

3. Building Specialties

• Interior Furnishings, security system, courtroom public seating (some separate contracts) conduit and pull string for telephone and data, video only for security	\$ 510,000
---	------------

PROBABLE CONSTRUCTION COST TOTAL= \$6,985,600

4. Construction Related Items

4a. County Managed Items:

• Telephone & Data Systems	\$ 80,000
• Demolition of Existing Structures	\$ 80,000
• County Contingency (metal detectors, routers etc.)	\$ 150,000

4b. FJ Clark Coordinated Items: (10% FJ Clark fee on invoices)

• Concrete/Steel Tests	\$ 25,000
• Geotechnical	\$ 15,000
Subtotal	\$ 350,000

5. Fees and Other Related Costs

• Reimbursable Expenses	\$ 15,000
• Architects Fee - 6.7% of \$6,985,600 - Fee is \$374,428 for design	

and bid services. Balance (Construction Admin.) will be dependent
on actual construction cost

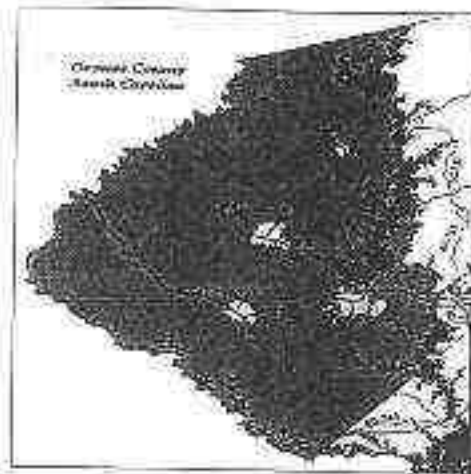
Subtotal \$ 468,035
\$ 483,035

• Construction Contingency (~2.3%) \$ 181,365

PROJECT TOTAL BUDGET= \$8,000,000

Oconee County Engineering

"Designing a Better Tomorrow"



TO: (Via Confidential Sealed Envelopes) Council, Harrison, MAD, Phyl, Brad Norton

FROM: Jon Cairns

DATE: November 2, 2000

RE: Environmental Contamination at Old Motor Pool Site

Executive Summary

We have environmental contamination at the old Motor Pool site. Estimated costs could exceed \$350,000 for cleanup. This should not impact Courthouse Construction with the exception of the work planned for this area (proposed Veterans Park at this point). We should clean up this contamination as soon as possible.

History

In early 2000 I was instructed to have an Environmental Assessment conducted by Goldie and Associates at the Old Motor Pool site. Three areas of concern were identified. (See attached p. 5 & 6 of Environmental Assessment).

One was asbestos that needed to be removed prior to remodel or demolition. Asbestos removal has been completed. The second was a slight potential for metals contamination. This should not be of concern due to limited potential for significant metals contamination from the past operations and the very small quantities of metals detected. In follow up conversations with the Consultant, he has not recommended further action on this second issue.

The final issue was two areas identified as having petroleum related contamination. I conducted a follow up scoping investigation at these two identified areas upon removal of the structure. The area identified as sample #II (see Figure 9 attached) indicated minimal

contamination upon removal of the structure. I am assuming this was a localized small spill that was not of significance.

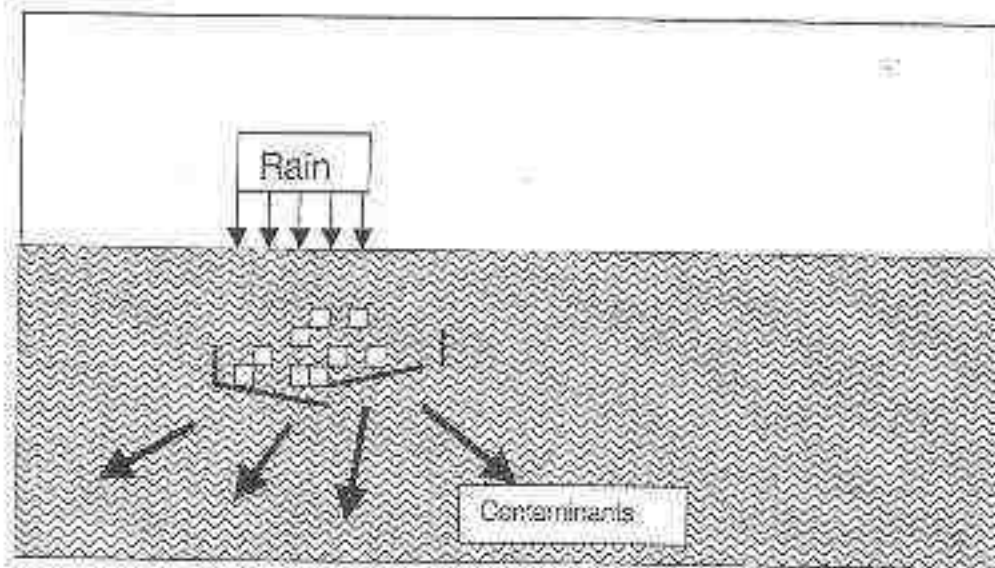
More disturbing was the sample identified as Sample #1 near the front left of the old building. This was directly under the old fuel pumps. Several years ago, we removed the old fuel tanks and fuel pumps. At the time, samples did not detect contamination. Apparently, lying below the area that was tested at that time was an old vault of some sort filled with old bricks and debris. At some time in the past a significant amount of fuel had apparently leaked into this area.

Recommendation

My recommendation is to hire services for removal and disposal of the contaminated soils and debris in this area. If possible we may be able to use our equipment for removal of the materials. With the three follow up tests that I recently took, significant contamination appears to be limited to this vault area. A very rough estimate of the potential cleanup costs is \$350,000. This may be more or less depending on the extent of contamination spread.

I am recommending cleanup of this area because, (1) the site is not developed at this point. Future development would result in more costly cleanup. (2) We know the contamination exists and we should clean it up before we are forced to clean it up by DHEC. (3) Potential liability will be reduced. (4) Cleanup requirements in the future will be more stringent and more costly.

(5) More importantly as shown in the picture below is that the longer the contamination sits in the ground, the more the contamination is spread by rain entering the contaminated



Recommendations

There are essentially three major alternatives with regard to the site: renovate the building for reuse, demolish the building and use the site as a landscaped area or demolish the building and use the site as a paved parking area.

Recommendations for renovations

- Remove total petroleum hydrocarbon (TPH) contaminated soils (at sample locations I and II, located at the southwest and northwest corners of the building, respectively) to a depth of three feet or until no evidence of TPH is observed.

Further soil analysis would be necessary, but assuming a localized area of contamination 4 feet in diameter, this would require the removal of a 6 foot square area three feet deep totaling 75 cubic feet. These soils must be disposed of contaminated soils in appropriate landfill. This would probably cost in the range of \$7,000 to \$12,000, assuming that soil contamination does not exceed three feet.

Again, a second round of testing must be done to determine the extent of the area of contamination. These estimates are to be used to show the magnitude of potential costs for clean up.

- Hire lead abatement contractor to correct lead paint exposure issues. Estimated cost range \$25,000 to \$30,000. This would provide loosening and scraping of peeling surfaces and painting with a lead sealing material.
- Hire licensed asbestos abatement contractor to remove vinyl asbestos tiles in old Parts department. Probable cost range for this work \$2,000 to \$4,000.

The total cost for the above work is \$34,000 to \$66,000.

Recommendations for demolition and reuse as a landscaped area

- Remove TPH contaminated soils to a depth of three feet as described above. Again, this would probably cost in the range of \$7,000 to \$12,000, assuming that soil contamination does not exceed three feet.
- The one area under the building where metals concentrations in the soils exceeded the "20X" soil contamination to "sexing test" rule of thumb and should have an actual leachability test performed to determine if it exceeds the limit and should be removed. Estimated probable cost for testing and soil removal \$5,000 to \$10,000.
- Hire licensed asbestos abatement contractor to remove vinyl asbestos tiles in old Parts department. Probable cost range for this work \$2,000 to \$4,000.

The cost for the above work is \$14,000 to \$26,000.

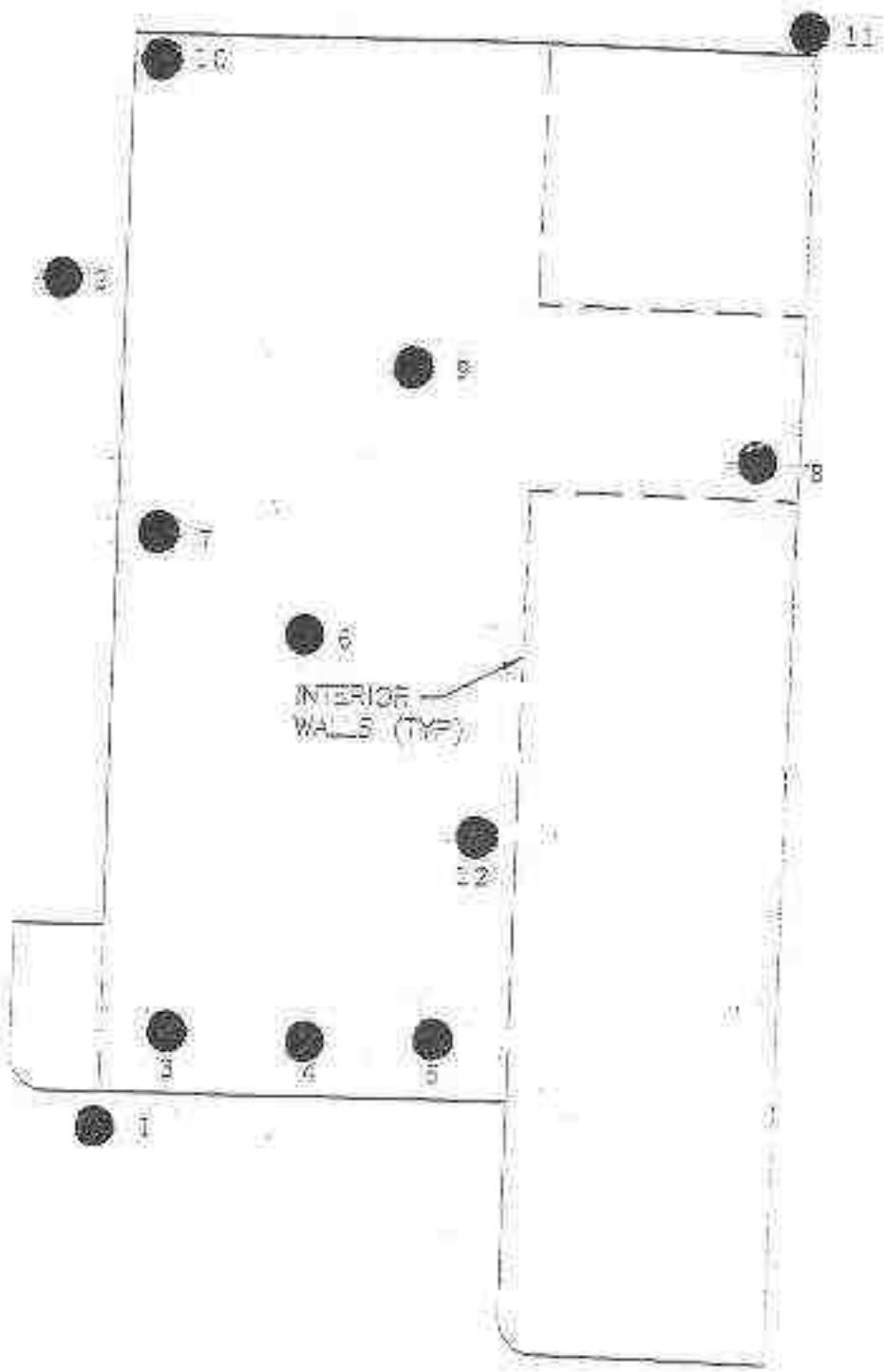
Recommendations for demolition and reuse as parking area

- Because the paving would form an essentially impermeable layer on top of the soils, the removal of contaminated soil would likely not be required. The concern would be that storm water would transport chemicals to the groundwater through a leaching process; however, if the site is capped with pavement then storm water cannot leach contaminants to the groundwater. Also, this cap protects people from exposure to the contaminants in the soil.
- Hire licensed asbestos abatement contractor to remove vinyl asbestos tiles in old Paris department. Probable cost range for this work \$2,000 to \$4,000.

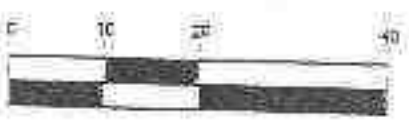
The cost for the above work is \$2,000 to \$4,000.

More work and testing must be done to get a more accurate picture of the costs associated with each of these scenarios. These estimates are included to provide a representation of the magnitude of the costs that would likely be encountered.

Also, the requirements of any regulatory personnel may change the scope of the necessary site clean up. This report is based on what would normally be expected at this kind of site.



INTERIOR
WALLS (TYPE)



● Approximate
location of soil
sample

SCALE: 1" = 20'

WALHALLA MAINTENANCE SHOP

FIGURE 9. SOIL SAMPLE LOCATIONS.

TALBERT & BRIGHT

January 23, 2001

Mr. Jon Caime
Oconee County Engineering
415 S. Pine Street
Walhalla, SC 29215

RE: Oconee County Regional Airport
Runway and Apron Rehabilitation
TBI No. 3401-9802 (Amendment No. 1)

OCCONEE COUNTY

FEB - 1 2001

RECEIVED

Dear Jon:

Enclosed are four copies of our Work Authorization 98-02 (Amendment No 1) for the Construction Phase Services and the Negotiation and Rebidding Services for the Runway and Apron Rehabilitation Project. The Negotiation and Rebidding Services portion of the contract includes the time spent negotiating with Rankin, Inc., for the original bid; additional coordination with the FAA, State, and County; the time required to revise and modify the plans in accordance with the changed conditions; and the rebidding process. The Construction Phase Services includes Construction Administration, Resident Project Representative Services, and Quality Assurance Testing Services. The fees for these services are well within the original budgets established for the project. Please have the enclosed Work Authorization executed and return two copies to us at your earliest convenience. If you should have any questions concerning any items, please call.

Yours truly,



Alan M. Smith, P. E.
Senior Project Engineer

AMS/hmg

c: Ms. Marianne Dillard
Ms. Melissa Brown

ENGINEERING & PLANNING CONSULTANTS

THE COTTON EXCHANGE - 321 N. FRONT STREET - WILMINGTON, NC 28401 - 910.763.5350 - FAX 910.762.6281

CHARLOTTE, NORTH CAROLINA - WILMINGTON, NORTH CAROLINA - RICHMOND, VIRGINIA

OCONEE COUNTY REGIONAL AIRPORT

WORK AUTHORIZATION FOR PROFESSIONAL SERVICES

Work Authorization No. 98-02 (Amendment 1)

January 12, 2001

TBI Project No. 3401-9802 (Amendment 1)

It is agreed to undertake the following work in accordance with the provisions of our Contract for Professional Services:

Description of Work Authorization: The Engineer shall provide Construction Phase Services for the Schedule II - Runway Overlay, Widening, and Extension and Schedule III - Apron Rehabilitation and Overlay at the Oconee County Regional Airport. The improvements shall be as described in the plans and specifications for Schedule II - Runway Overlay, Widening, and Extension and Schedule III - Apron Rehabilitation and Overlay at Oconee County Regional Airport, dated October 1999 (Revised January 12, 2001), by Talbert & Bright, Inc. The Engineer shall also provide Special Services for on site construction observation (RPP) with duties, responsibilities, and limitations of authority as outlined in Section IV of the contract. The Engineer shall also provide Quality Assurance Testing Services as outlined in Section II of the Contract. These services shall be provided in general accordance with the attached work scope and manhour estimate.

The Engineer shall also provide Negotiation and Rebidding Services which shall include required plan and specifications revisions; plan distribution and rebidding for Schedule II and III; and for coordination and negotiation services with previous low bidder for Schedule II and III.

Time Schedule: The Negotiation and Rebidding Phase shall be completed within 60 calendar days. The Construction Phase Services for the Schedule II - Runway Overlay, Widening, and Extension and Schedule III - Apron Rehabilitation and Overlay construction shall be performed within 120 calendar days. This time schedule coincides with the construction contract documents, including 75 calendar days for Schedule II - Runway Overlay, Widening, and Extension and 45 calendar days for Schedule III - Apron Rehabilitation and Overlay.

Cost of Services: The method of payment for Negotiation and Rebidding Services and Construction Phase Services shall be lump sum in accordance with Section V of the Contract (except for Resident Project Representative services and Quality Assurance Testing Services). The lump sum fee for Negotiation and Rebidding Services shall be \$18,090.00. The lump sum fee for the Construction Phase Services shall be \$41,210.00. The Resident Project Representative Services shall be paid on an daily rate basis plus an overtime rate as shown in the work authorization. The estimated not-to-exceed budget for Resident Project Representative Services shall be \$58,500.00. Quality Assurance Testing Services shall be paid on a unit cost plus 10% basis in accordance with the work authorization. The estimated budget for Quality Assurance Testing Services shall be \$55,850.00.

Approved:

For Oconee County

Date: _____

Witness



For Talbert & Bright, Inc.

Date: 1-29-01



Witness

Manhour Estimate
 Runway and Apron Rehabilitation and Overlay
 Onondaga County Regional Airport
 January 12, 2001
 TBI No. 3401-9802 (Amendment 1)

Phase	Bill No.	Group	Description	Prin	PM	E4	T4	S4
	05	001	<u>Negotiation and Rebidding Services</u>					
			1. Coordinate Original Bids and Project Budget with Owner, State, and FAA.	4	2	0	0	2
			2. Negotiations with Low Bidder to Reduce Cost for Schedule II and III.	6	4	4	0	2
			3. Revise Specifications including Project Special Provisions, Advertisement, Proposal, DBE and EEO Requirements, and Contracts and Bonds.	2	6	4	4	8
			4. Revise Plans for Construction Sequence and Field Modifications (32 Sheets)	2	6	24	40	4
			5. Reproduce Plans/Submit to Owner, FAA, and State for Final Review. Revise as Required.	1	2	0	8	1
			6. Final Plan Production. Advertise for Bids and Distribute to Contractors.	2	4	0	8	16
			7. Coordinate and Respond to Contractor's Questions during Bidding Period. Attend Prebid Conference.	6	16	0	0	4
			8. Receive, Tabulate, and Certify Bids. Recommend Contract Award. Prepare Revised Application and Coordinate with FAA and State.	12	8	0	0	4
			Manhour Total	35	48	32	60	41

Labor Expenses

Classification	Billing Rate	Estimated Manhours	Estimated Cost
Principal	\$105.00	35	\$3,675.00
Project Manager	99.00	48	4,752.00
Engineer IV	66.00	32	2,112.00
Technician IV	49.00	60	2,940.00
Secretary IV	37.00	41	1,517.00
Subtotal Labor		216	\$14,996.00

Direct Expenses

Expense Description	Unit	Unit Rate	Estimated Units	Estimated Cost
Air Travel	Trip	\$400.00	1	\$400.00
Car Travel	Trip	240.00	2	480.00
Plan Reproduction	Sheets	1.20	960	1,152.00
Specification Reproduction	Sheets	0.08	12,000	960.00
Telephone/Facsimile	L.S.			100.00
Subtotal Expenses				\$3,092.00

Total Negotiation and Re-bidding Services Phase **\$18,068.00**

USE **\$18,090.00**

Manhour Estimate
 Runway and Apron Rehabilitation and Overlay
 Onneee County Regional Airport
 May 12, 2001
 Tel No. 3401-8802 (Amendment 1)

Phase	Bill No.	Group	Description	Prin	PM	EA	TA	SA
	06	001	<u>Construction Phase Services</u>					
			1. Coordinate Work Scope, Contract Award, and Schedule with Airport/Contractors.	2	6	0	0	1
			2. Coordinate Contracts with County. Issue Contracts and Bonds, Review/Bind Documents with Specifications.	2	6	4	4	9
			3. Reproduce/Distribute/Plans and Specifications to Contractor(s).	0	4	0	8	1
			4. Schedule/Attend Preconstruction Conference and Preparing Conference. Issue Meeting Minutes.	16	24	4	4	7
			5. Review/Approve Project Schedule, Material Submittals, Construction Sequence, and Safety Plan Implementation.	6	12	32	4	4
			6. Coordinate/Review Work Scope, Reporting Procedures w/Resident Project Representative and Testing Laboratory.	2	4	0	8	1
			7. Periodic Site Visits, Weekly Progress Meetings, Issue Meeting Summary/Memorandums (if required).	16	32	28	8	8
			8. Review/Process Contractor Partial Pay Requests.	4	8	12	4	6
			9. Answer Contractor Questions, Resolve Construction/Operational Conflicts, General Project Administrative Functions.	8	60	24	0	5
			10. Project Prefinal Inspection. Develop/Issue "Punch List".	0	8	0	0	1
			11. Schedule/Attend Project Final Inspection. Develop/Issue Final Project "Punch List". Confirm Project Completion.	8	12	0	0	4
			12. Process Final Pay Request. Close Out.	2	6	4	2	5
			13. Develop Record Drawings.	1	8	0	24	1
			Manhour Total	67	188	108	50	45

Labor Expenses

Classification	Billing Rate	Estimated Manhours	Estimated Cost
Principal	\$105.00	67	\$7,035.00
Project Manager	99.00	188	18,812.00
Engineer IV	66.00	108	7,128.00
Technician IV	49.00	50	2,450.00
Secretary IV	37.00	45	1,665.00
Subtotal Labor		458	\$36,890.00

Manhour Estimate
 Runway and Apron Rehabilitation and Overlay
 Oconee County Regional Airport
 January 12, 2001
 TBI No. 3401-9802 (Amendment 1)

<u>Direct Expenses</u>				
Expense Description	Unit	Unit Rate	Estimated Units	Estimated Cost
Air Travel	Trip	\$400.00	4	\$1,600.00
Car Travel	Trip	240.00	4	960.00
Plan Reproduction	Sheets	1.20	480	576.00
Specification Reproduction	Sheets	0.08	6,000	480.00
Telephone/Facsimile	L.S.			300.00
Postage	L.S.			200.00
Miscellaneous Supplies	L.S.			200.00
Subtotal Expenses				\$4,316.00
Total Construction Phase Services				\$41,206.00
			USE	\$41,210.00

Resident Project Representative Services

Contract Time:

Schedule II - Runway Overlay, Widening, and Extension - 75 Calendar Days

Schedule III - Apron Rehabilitation and Overlay - 45 Calendar Days

RPR: 120 Days @ 450.00/Day =	\$54,000.00
Overtime: 18 weeks x 5 hours/week x \$50.00/Hour =	4,500.00

Total Resident Project Representative Services **\$58,500.00**

*Daily charges for RPR services shall be based on a 10 hour work day. Overtime will be charged for work time in excess of 10 hours per day at the rate of \$50.00/hour charged.

Billing Rate Schedule

RPR Daily Rate: \$450.00/Day (includes per diem and vehicle usage)
 Overtime Rate: \$50.00/Hour

Quality Assurance Testing Services

Subconsultant - Wilmer Engineering - per diem	
Schedule II	\$40,000.00
Schedule III	10,590.00
Subtotal	\$50,590.00
TBI Multiplier	1.10
Total Quality Assurance Testing Services	\$55,649.00
	USE \$55,650.00

**STATE OF SOUTH CAROLINA
COUNTY OF OCONEE
RESOLUTION 2001-10**

WHEREAS, the proposed budget of Governor Hodges for the State of South Carolina contains significant reductions and;

WHEREAS, a five percent reduction in the state budget will result in an elimination of services to nineteen thousand citizens of the State of South Carolina and the elimination of two hundred, forty-six jobs, of which two hundred, five will be with the local disabilities boards; and

WHEREAS, a ten percent reduction in the state budget will result in an elimination of services to thirty-nine hundred citizens of the State of South Carolina and the elimination of three hundred, ninety jobs, of which three hundred, eight will be with the local disabilities boards; and

WHEREAS, a fifteen percent reduction in the state budget will result in an elimination of services to six thousand, one hundred citizens of South Carolina and the elimination of five hundred, thirty-two jobs, of which four hundred, nine will be with the local disabilities boards; and

WHEREAS, it is certain that a fifteen-percent reduction will virtually close every community day program in the State of South Carolina; and

WHEREAS, it is not known at this time what the full impact of these reductions will mean to the citizens of Oconee County, it is certain these reductions will result in loss of revenue for the Oconee County Board of Disabilities and Special Needs and this will result in a loss of services for our citizens;

NOW THEREFORE, BE IT RESOLVED this date that the Oconee County Council opposes any reductions to the budget of the State of South Carolina that would lessen the services of any Board of Disabilities and Special Needs in the State of South Carolina and especially the Trible Center located in Seneca, South Carolina;

BE IT FURTHER RESOLVED that a copy of this Resolution be forwarded to the Governor's Office and to the Local Delegation;

APPROVED & ADOPTED on first and final reading this 20th day of February 2001.

Ann H. Hughes, Supervisor-Chair

Tim O. Hall, III, District I

Kenneth E. Johns, Jr., District II

Harry R. Hamilton, District III

Marion E. Lyles, District IV

H. Frank Ables, Jr., District IV

Attest:

Opal O. Green, Council Clerk

**STATE OF SOUTH CAROLINA
COUNTY OF OCONEE
RESOLUTION 2001-11**

WHEREAS, the proposed executive budget for the State of South Carolina included a fifteen percent across the board reduction to the Local Government Fund; and

WHEREAS, if this reduction had been adopted, it would mean a reduction to the County of Oconee in the amount of \$500,000 in state aid to subdivisions; and

WHEREAS, this reduction would have almost guaranteed an increase in the millage of Oconee County to keep services at their present level; and

WHEREAS, the South Carolina Counties will experience a permanent reduction as result of the reduction of the automobile property tax assessment ratio; and

WHEREAS, the reduction of the automobile property tax assessment will result in a loss to Oconee County of \$94,030; and

WHEREAS, the Oconee County Council is aware this is a difficult budget year and this reduction in Local Government Funds will most likely be discussed again at some future date,

BE IT RESOLVED, THIS DATE, by the Oconee County Council, with a quorum present and voting, the Oconee County Supervisor and Oconee County Council would like to take this opportunity to express its appreciation to the House and Ways Budget Subcommittee for the action they took February 6, 2001 in tableing this proposal.

BE IT FURTHER RESOLVED that the Oconee County Council urges the House Ways & Means Committee to continue its stance on an across the board reduction to the Local Government Fund.

BE IT FURTHER RESOLVED that a copy of this Resolution be forwarded to each member of the House Ways & Means Committee.

APPROVED & ADOPTED on first and final reading this 20th day of February 20, 2001.

Ann H. Hughes, Supervisor, Chair

Tim O. Hall, III, District I

Kenneth F. Johns, Jr., District II

Harry R. Hamilton, District III

Marion E. Lyles, District IV

H. Frank Ables, Jr., District V

Attest

Opal O. Green, Council Clerk